FAR 52.212-1 –Addendum to:

Quoters shall provide the following information:

1. <u>Relevant Past Performance</u>

Contractor shall submit a list of projects (similar to the type in this solicitation) completed within the last 3 years, including the name and phone number of the contract administrator. Include information on the technical demands and complexity of each project. The Government may research Contractor's performance on any federal, state, local, and commercial contract performance of the Contractor that is known to the Government, but not included on the submitted Performance Information. Additionally, personal experience and evaluator knowledge of Contractor performance may be utilized. Offerors may use the attached form to provide completed comparable projects.

2. Benefit to the Local Community

Information on the Contractor's planned workforce for this project, including each employee's qualifications and area of residence. Contractors shall describe how the award of this contract will benefit the local community. The local community is defined as Grant and Harney County, Oregon. Adjoining counties will be considered the next most impactful. The Contractor's local community benefit proposal will become a part of any resultant contract.

Contractors are cautioned that sufficient and detailed information must be presented in their technical offer to enable the Government to evaluate their offers fully in accordance with the evaluation and award criteria contained herein. The Government is not obligated to ask for additional information and in the absence of appropriate information the offer will be rated deficient.

Note: If the contractor does not provide relevant past performance information, or indicates a lack of Relevant Past Performance with its offer, the Contracting Officer need not pursue further information if it is clear that the Contractor's price is not competitive.

The Office of Management and Budget (OMB) has authorized Federal agencies to collect past performance information under OMB clearance number 9000-0142

FAR 52.212-2 Evaluation - Commercial Items (JAN 1999)

(a) The Government will award a contract resulting from this solicitation to the responsible Contractor whose quote conforming to the solicitation will be most advantageous to the Government, price and other factors considered. The following factors shall be used to evaluate quotes and are listed in descending order of importance:

1. Relevant Past Performance

Relevant past performance will be evaluated in terms of Contractor's performance on recent thinning, hand piling, and burning work based on information obtained from references provided by Contractor and other sources. If Contractor has no record of past performance, the quote will be rated neutrally.

The Government will consider the relevance of past performance information obtained in relation to the scope of this procurement with respect to similar efforts, the length and scope, number, complexity, and diversity of contracts completed by the firm. Past performance, either positive or negative, which is considered by the Government to be more closely related to the scope of this effort will be given additional weight in the evaluation process.

Contractors with past performance data will be evaluated in the same manner as all other evaluation factors; however, those Contractors with <u>no</u> past performance data will be treated as an unknown performance risk and neither be evaluated favorably nor unfavorably. Therefore, Contractors will receive credit for good past performance, lose credit for poor past performance, and neither receive nor lose credit for no relevant past performance.

*An excellent rating would be achieved under relevant past performance if, in the last three years, the Contractor has completed at least 2 projects similar to that being solicited in a timely manner, with a pay range of 90% or higher, with high customer satisfaction/business relations in specific reforestation contracts. (Government evaluators will select contract administrators to contact regarding customer satisfaction.)

2. Benefit to the Local Community

The Government will evaluate the methods proposed by each contractor for benefiting the local community. The evaluation will include a determination as to how realistic and achievable the proposed methods are with added consideration for the impact and magnitude to which the local community will benefit from their operations. Local community for this solicitation means Grant and Harney County being the most important and adjoining counties next.

(b) *Options*. The Government will evaluate offers for award purposes by adding the total price for all options to the total price for the basic requirement. The Government may determine that an offer is unacceptable if the option prices are significantly unbalanced. Evaluation of options shall not obligate the Government to exercise the option(s).

(c) A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer's specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

Note: Award will be made to the Contractor whose technical/price relationship is the most advantageous to the government. The critical factor in making any price/technical tradeoff is not the spread between the technical scores, but rather what is the significance of the difference. The significance of the spread in scores will be determined on the basis of what the difference might mean in terms of performance and what it would cost the government to take advantage of it. Award may not necessarily be made to the quoter submitting the lowest quote. The Government reserves the right to make price/technical tradeoffs that are in the best interest and to the advantage of the Government.

Relevant past performance and benefit to the local community, when combined, are approximately equal to price. The degree of importance of pricing will increase with the degree of equality of the quotes in relation to the other factors on which selection is to be based, or when the price is so significantly high as to diminish the value of the technical superiority to the Government.