USDA - FOREST SERVICE

REPORT OF TIMBER SALE
Convertible and Nonconvertible Products
(Ref. FSM 2490)

REGION :	06	**FOREST :**	03	**DISTRICT (OR AREA):**	05	**SALE NUMBER:**	15038	**QUARTER- FY**	4 - 16
Pacific N-West		Gifford Pinchot		Cowlitz Valley				**COMPARTMENTS:**	
STATE:	WA	**COUNTY:**	041	**SALE NAME:**			Berry Thin		
ACRES IN SALE:	458	**SIZE CLASS:**	6	**LEGAL DESCRIPTION:**			T14N, R7E		
BID DATE:	07/21/2016	**STATUS:** O	**REASON:** 0000	**SBA SET-ASIDE :**	None	**APP. BASE PERIOD:**	0316	**ZONE :**	1
SALE CONDITION:	2	**PRICING METHOD:**	100U	**TOTAL KV PLAN:**	190,826	**TERM DATE :**	12/31/2022	**CONTRACT DATE:**	
CONTRACT NO:	009572	**CONTRACT FORM:**	2400-6T	**CONTRACTING OFFICER:**	S	**METHOD OF SALE:**	O	**REG:**	6

Species	Spec Code	Prod Unit	Volume	Advert. Rates	Stat High Bid	High Bidder	2nd Hi Bidder	3rd Hi Bidder	4th Hi Bidder	5th Hi Bidder	6th Hi Bidder	7th Hi Bidder	8th Hi Bidder	9th Hi Bidder	10th Hi Bidder	11th Hi Bidder	12th Hi Bidder	13th Hi Bidder	14th Hi Bidder
DF	DF	01-03	8,800.00	39.67	80.56	80.56	80.25	39.67											
H	H	01-03	8,169.00	24.00	48.74	48.74	48.55	24.00											
ZZC	ZZC	20-03	579.00	.25	.25	.25	.25	.25											
Total/Avg ----------			**17,548.00**	**31.07**	**63.10**	**63.10**													

SUMMARY OF BIDDERS

Rank	Name	Bidder Size	Bidder Class	SBA Certification	Total Bid Value
1	PULLEY CORPORATION	1	N	Y	$1,107,229.81
2	G&J LOGGING, INC.	1	N	Y	$1,102,949.70
3	HAMPTON TREE FARMS LLC	3	M	N	$545,296.75

I Certify that I have personally examined the bids submitted for this sale and that this is an accurate record thereof.

Signature:

Title: **Date:**

Remarks:

USDA - FOREST SERVICE | REPORT OF TIMBER SALE | R6-FS-2400-17 (04/10)
Stewardship: N | APPRAISAL SUMMARY CCF | Version 1621 (TEA 04-16)

Region:	06	Sale Name:	Berry Thin	Appraisal Date:	05/25/16
Forest:	03 Gifford Pinchot	Sale Number:	15038	Base Period Ending:	03/31/16
District:	05 Cowlitz Valley	Appraise to:	Morton, WA	Competition Factor:	40%
Salvage:	N	Appraiser:	R Jeter/E.Kidwell	Essential KV Cost:	0

SELLING PRICES	1	2	3	4	5	6	7	Average	Total
1. Species	D-fir	W Hem	GBCvNS						
2. Species Code	205	263	2						
3. Product/Unit	01-03	01-03	20-03						
4. Volume	8,800	8,169	579						17,548
5. Base Period Price	64.75	46.99	92.82*					57.41	
6. Base Period Index	190.53	165.49	78.00					175.16	
7. Current Index	190.53	165.49	78.00					175.16	
8. Rapid Market Adj	2.60	5.20						3.72	
9. Market Adj BP Price	67.35	52.19	92.82					61.13	
10. Unusual Adjustment									
11. GBCv-Nonsaw Adj			-184.26					-6.08	
12. Product Quality Adj	15.00	4.03						9.40	
13. Adj Base Period Price	82.35	56.22	-91.44					64.45	1,130,997.42

COSTS	Zone Avg Cost/UM	Est Sale Cost/UM	Adj to BP Cost	ROADS	Km	Miles	Cost
14. Stump to Truck	122.35	136.37	-14.02	Specified Road Con			
15. Haul/Scale	33.99	39.15	-5.16	Specified Road Rec			
16. Road Maintenance	14.16	16.69	-2.53	Temporary Road Con	.52	.32	10,530
17. Contract	5.59	1.13	4.46	Haul Miles		35	
18. Development & Other	5.19	.60	4.59				
19. Road Const & Recon					Br Disp/UM	Rd Mtc/UM	C(T)5.213#
20. Total (lines 14-19)	181.28	193.94	-12.66	DEPOSITS:	.65	9.62	

ADVERTISED RATES	1	2	3	4	5	6	7	Average	Total
21. Predicted Bid Rate	69.69	43.56	-104.10					51.79	908,839.74
22. Competition Adjustment	27.88	17.42	-41.64					20.72	363,538.42
23. Property Value									
24. Indicated Adv Rate	41.81	26.14	-62.46					31.07	545,301.32
25. Base Rate	3.00	3.00	.25					2.91	51,051.75
26. Adjustment	-2.14	-2.14	62.71						-4.57
27. Advertised Rate	39.67	24.00	.25					31.07	545,296.75

CCF to MBF Rate Factors:	1.8288	1.9176	1.5863					1.8595	
CCF to MBF Volume Factors:	.5468	.5215	.6304					.5378	
MBF to CCF Index Factors:	.52	.52	.52						
CCF Base Index for A(T)5a:	192.36C	167.08C							
CCF Wtd Avg Del Log Price:	317.10	218.22							
MBF Volume:	4,812	4,260	365						9,437
MBF Base Index for A(T)5a:	366.40	318.25							
MBF Advertised Rate:	72.55	46.02	.40					57.78	545,301.80

DEPOSITS/MBF BD: 1.21 RM: 17.89

FINAL