

**REPORT OF TIMBER SALE**  
**Convertible and Nonconvertible Products**  
**(Ref. FSM 2490)**

<b>REGION :</b> Pacific N-West	<b>06</b>	<b>FOREST :</b> Okanogan-Wenatchee	<b>17</b>	<b>DISTRICT (OR AREA):</b> Tonasket	<b>09</b>	<b>SALE NUMBER:</b> 20901	<b>QUARTER- FY</b> 4 - 20
<b>STATE:</b> ACRES IN SALE:	<b>WA</b> 1,877	<b>COUNTY:</b> <b>SIZE CLASS:</b>	<b>047</b> 6	<b>SALE NAME:</b> <b>LEGAL DESCRIPTION:</b>	<b>Mac Stewardship DxP</b> <b>(31-33)40,28(4-9)39,27</b>	<b>COMPARTMENTS:</b>	
<b>BID DATE:</b> <b>SALE CONDITION:</b> <b>CONTRACT NO:</b>	<b>09/08/2020</b> 1 302435	<b>STATUS:</b> <b>PRICING METHOD:</b> <b>CONTRACT FORM:</b>	<b>O</b> FLAT 2400-13	<b>REASON:</b> <b>SBA SET-ASIDE :</b> <b>TOTAL KV PLAN:</b> <b>CONTRACTING OFFICER:</b>	<b>0000</b> None  D	<b>APP. BASE PERIOD:</b> <b>TERM DATE :</b> <b>METHOD OF SALE:</b>	<b>0320</b> 03/31/2024 S
						<b>ZONE :</b> <b>CONTRACT DATE:</b> <b>REG:</b>	<b>2</b> 09/17/2020 6

Species	Spec Code	Prod Unit	Volume	Advert. Rates	Stat High Bid	High Bidder	2nd Hi Bidder	3rd Hi Bidder	4th Hi Bidder	5th Hi Bidder	6th Hi Bidder	7th Hi Bidder	8th Hi Bidder	9th Hi Bidder	10th Hi Bidder	11th Hi Bidder	12th Hi Bidder	13th Hi Bidder	14th Hi Bidder	
DF	DF	01-05	97,272.00	5.04	31.77	31.77														
PP	PP	01-05	10,427.00	5.04	31.77	31.77														
<b>Total/Avg -----</b>			<b>107,699.00</b>	<b>5.04</b>	<b>31.77</b>	<b>31.77</b>														

SUMMARY OF BIDDERS							I Certify that I have personally examined the bids submitted for this sale and that this is an accurate record thereof.	
Rank	Name	Bidder Size	Bidder Class	SBA Certification	Total Bid Value	Signature:		
1	HAMPTON TREE FARMS LLC	3	M	N	\$3,421,597.23			
Number of bidders: 3						Title: <b>Timber Resource Specialist</b>	Date:	
						Remarks: Bid Value automatically rounded up in TIM.		

Region: 06  
Forest: 17 Okanogan -Wenatchee  
District: 09 Tonasket  
Salvage: N

Sale Name: Mac Stewardship DxP  
Sale Number: 20901  
Appraise to: Kettle Falls, WA  
Appraiser: Isaak

Appraisal Date: 07/17/2020  
Base Period Ending: 03/31/2020  
Competition Factor: 10%  
Essential KV Cost:

SELLING PRICES	1	2	3	4	5	6	7	Average	Total
1. Species	P Pine	D-fir							
2. Species Code	122	204							
3. Product / Unit	01-03	01-03							
4. Volume	2,984	32,964							35,948
5. Base Period Price	45.49*	37.35*						38.03	
6. Base Period Index	239.64	259.90						258.22	
7. Current Index	227.62	246.55						244.98	
8. Rapid Market Adj		19.89						18.24	
9. Market Adj BP Price	33.47	43.89						43.03	
10. Unusual Adjustment	55.00	55.00						55.00	
11. GBCv-Nonsaw Adj									
12. Product Quality Adj									
13. Adj Base Period Price	21.53	41.11						41.97	430,475.56

COSTS	Zone Avg Cost/UM	Est Sale Cost/UM	Adj to BP Cost	ROADS	Km	Miles	Cost
14. Stump to Truck	102.81	50.55	52.26	Specified Road Con			
15. Haul/Scale	45.30	74.88	29.58	Specified Road Rec	24.49	15.21	82,520.00
16. Road Maintenance	6.31	5.51	0.80	Temporary Road Con	11.56	7.18	54,761.00
17. Contract	9.77	3.10	6.67	Haul Miles		109	
18. Development & Other	2.42	1.52	0.90				
19. Road Const & Recon		2.30	2.30				
20. Total (lines 14-19)	166.61	137.86	28.75	DEPOSITS:	3.06	0.44	C(T)5,213#

ADVERTISED RATES	1	2	3	4	5	6	7	Average	Total
21. Predicted Bid Rate	7.22	17.64						16.78	603,029.44
22. Competition Adjustment	0.72	1.76						1.67	60,165.12
23. Property Value									
24. Indicated Adv Rate	6.50	15.88						15.10	542,864.32
25. Base Rate	1.00	1.00						1.00	35,948.00
26. Adjustment	0.00	0.00							
27. Advertised Rate	6.50	15.88						15.10	542,864.32

CCF to MBF Rate Factors:	1.9973	1.9642						1.9670	
CCF to MBF Volume Factors:	0.5007	0.5091						0.5084	
MBF to CCF Index Factors:	.52	.52							
CCF Base Index for A(T)5a:	229.81C	248.92C							
CCF Wtd Avg Del Log Price:	112.65	201.67						194.28	6,983,997.48
MBF Volume:	1,494	16,782							18,276
Total Tons Removed:	10,425	97,272							107,697

Net CCF to Tons Conversion Factor for C8.3# (Option 1) or K-I.3.1#: 2.9959      DEPOSITS/Ton BD: 1.02      RM: 0.15