

Partnership and Collaboration Competencies – From Partnership Academy
(<http://www.partnership-academy.net/>)

Partnership & Collaboration Competencies Defined

A competency is a group of knowledge, skills, abilities, attitudes and behaviors necessary to successfully complete a given task required by a particular job. Competencies listed below are defined by the Office of Personnel Management.

1. Partnering
2. Conflict Management
3. Influencing/Negotiating
4. Teamwork
5. External Awareness
6. Vision
7. Accountability
8. Planning and Evaluation
9. Facilitation
10. Consensus Building
11. Collaborative Leadership
12. Leveraging Partnerships
13. Partner Cultural Awareness
14. Community Collaboration
15. Strategic Thinking
16. Team Building
17. Entrepreneurship
18. Financial Management
19. Political Savvy
20. Partnership Management
21. Developing and Managing Agency Agreements for Partnerships
22. Donation and Fundraising Partnerships