United States Department of Agriculture

**Forest Service** 

Forest Management Service Center

Fort Collins, CO

2009

Last Revised: May 2013



# User Guide to the Economic Extension (ECON) of the Forest Vegetation Simulator

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## REFERENCE

Martin, Fred C. 2009. User's Guide to the FVS Economic Extension (ECON). Internal Rep. Fort Collins, CO: U. S. Department of Agriculture, Forest Service, Forest Management Service Center. 43p.

## ABSTRACT

The Economic Extension (ECON) to the Forest Vegetation Simulator (FVS) computes economic measures during FVS simulations to aid evaluation of silvicultural alternatives. These measures include undiscounted and discounted costs and revenues, benefit-cost ratio, internal rate of return, present net value, realizable rate of return, soil expectation value, value of forest, and value of trees. ECON provides functionality for examining multiple harvest regimes within a single simulation, permits scheduling activities based on economic measures with the Event Monitor, and reports revenues based on log dimensions.

## ACKNOWLEDGEMENTS

ECON requirements were conceptualized by Nicholas Crookston, Mark Wiitala (US Forest Service, Rocky Mountain and Pacific Northwest Experiment Stations, respectively), and Bill Barber, James Hotvedt, and Fred Martin (WA Department of Natural Resources). David L. Renner, Forestry Consultant, Charis Consulting, provided initial software and demonstrated a proof-of-concept. Bryan Lu assisted in developing calculation algorithms and re-writing computer code. Bill Barber and James Hotvedt provided detailed reviews of the user's manual and operating procedures.

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## I. INTRODUCTION

Economic measures of forest management activities are important for evaluating alternative silvicultural prescriptions, including cost-efficient alternatives for restoring, enhancing, or maintaining wildlife habitat. Two computer programs, CHEAPO (Medema and Hatch 1982) and CHEAPO II (Horn et al., 1986) were developed during the 1980's in an effort to quantify economic impacts. CHEAPO and CHEAPO II were designed to run after completion of an FVS simulation. A drawback of the CHEAPO systems was the lack of interaction with the biological and management components contained within FVS and its extensions. This lack of interaction made economic analysis of silvicultural activities excessively time-consuming and cumbersome. Renner (2001) linked CHEAPO II with FVS demonstrating a proof-of-concept for an integrated approach (Renner and Martin, 2002). But the CHEAPO II code base was found deficient, prompting restructuring and re-writing. With the advent of ECON, economic measures may now be examined and evaluated as part of an FVS simulation.

ECON computes economic measures for the costs and revenues of harvests and regeneration conducted by FVS. It also allows for annual and periodic costs and revenues that need not be directly related to timber management. The integration of ECON with FVS permits: 1) the ability to evaluate multiple harvest scenarios within a single simulation, 2) the ability to schedule management activities with the Event Monitor (Crookston, 1990) based on the values of economic measures, 3) the ability to dynamically initiate and value future management prescriptions, and 4) the ability to compute special costs and revenues in response to simulated events. In addition, ECON provides valuation based on log diameters, not just tree sizes, and valuation of forestland (land and timber together) and immature timber (separate from the land).

This user guide provides information necessary for using ECON, including description of economic measures and their calculation, and documentation of keywords and control variables. Included are examples demonstrating ECON use and features. The examples are illustrative only; they are not intended as tutorials for economic analysis. Users in need of economic fundamentals or seeking analysis guidance should consult one or more of the listed references. This guide assumes the reader has a basic knowledge of FVS operation (Wykoff and others 1982, Dixon 2002). Users familiar with economic analysis may wish to go directly to the section on Keywords and Control Variables, while others interested in evaluating ECON functionality may wish to read sections on Examples and Motivating States and Sample Outputs. Details on ECON operations are given in the Program Features section.

## **II. EXAMPLES AND MOTIVATING STATES**

The following examples illustrate the integration of ECON with FVS and the economic questions that motivated ECON development.

## **INTRODUCTORY EXAMPLE**

The example (based on Renner, 2001) shows the use of FVS, the Fire and Fuels Extension (FFE, Reinhardt and Crookston, 2003), and ECON to evaluate the impacts of alternative silvicultural prescriptions. Two alternative prescriptions are evaluated for a young, mixed-species stand. The first prescription (No Fuel Treatment) consists of thinning at 10, 30, 50, and 80 years, with wildfire simulated in year 60. The second prescription (Fuel Treatment) includes the same thinning sequence and wildfire but includes pile and burning fuel treatments following thinning at 10 and 30 years. Prescriptions were modeled for 90 years using ten-year cycles. Outputs for each prescription include standing inventory (Figure 1) from the base FVS model (Wykoff and others 1982), surface

fuels (Figure 2) from the Fire and Fuels Extension (FFE, Reinhardt and Crookston 2003), and net present value (figure 3) from the ECON Extension.



Figure 1. Standing inventory for Fuel Treatment and No Fuel Treatment alternative prescriptions.

Surface fuel loads were computed with the FFE for both prescriptions including the simulated wildfire in year 60. The Fuel Treatment prescription reduced the fuel loads generated by the thinning conducted between years 10-19 and 30-39. The wildfire substantially reduced surface fuels in both prescriptions, but reduced standing inventory only slightly (Figure 1). Fuel loads increased for both prescriptions between years 80-89 due to thinning in year 80.



Figure 2. Total surface fuels for Fuel Treatment and No Fuel Treatment alternative prescriptions.

Present net value (PNV) based on a 5% real discount rate was used to evaluate the economic efficiency of the silvicultural alternatives. PNV is initially zero as no revenues or costs have yet occurred (Figure 3). PNV for both prescriptions is negative for the first fifty years because the costs of stand activities exceed thinning revenues. After fifty years, harvested volume is sufficient to raise PNV for the No Fuel Treatment above zero, but the high costs of the Fuel Treatment prescription always exceeds harvest revenue. Differences in PNV reflect higher treatment costs for the Fuel Treatment prescription, rather than differences in stand productivity; the two prescriptions produced nearly identical harvestable volume over time (Figure 1).



Figure 3. PNV of Fuel Treatment and No Fuel Treatment alternative prescriptions.

The Fuel Treatment prescription appeared to have little effect on reducing long-term surface fuel loading or protecting timber from wildfire. Managers might conclude that the Fuel Treatment prescription was both economically and biologically inefficient as a means of wildfire protection.

## MOTIVATING ECONOMIC QUESTIONS

Although ECON has many potential uses, the following five economic questions motivated development.

- 1. Given an existing stand, when is the economically efficient harvest time?
- 2. What is the value of forestland for timber production?
- 3. Given an existing stand and its forestland value, when is the economically efficient harvest time?
- 4. Given harvest deferral of an existing stand until a target condition is achieved, what forestland value for timber production accrues while maintaining the target condition?
- 5. Given an existing immature stand having a known land value, what is the value of the immature trees ("reprod" value)?

Examples exploring each motivating question are given below. FVS keyword files that produced these examples are listed in Section VI. Some examples may be surprising to those accustomed to strict even-aged management, in that neither harvestable volume nor value increase in a monotonic manner. Further, harvestable volumes may be substantially less than standing inventory due to non-timber management objectives or constraints, such as reserve trees for wildlife habitat enhancement or unstable slope protection.

All of the examples use the functionality of the PRETEND keyword, (detailed in Sections IV and V), which allows hypothetical harvests to occur. A hypothetical (or "pretend") harvest identifies the trees that could be harvested but does not remove them from the FVS simulation; hence the stand develops "as if" the harvest had not occurred. This allows potentially harvestable trees to be valued without affecting the simulation. Such valuation is reported only in the cycle that the PRETEND keyword is active; "pretend" values are not accumulated to later cycles. In this way, hypothetical harvests can be conducted over time, wherein each cycle's harvest represents a mutually exclusive alternative independent from other cycles. All examples were simulated with the Inland Empire variant of FVS and use a four percent real discount rate.

## Example 1 – when is the economically efficient harvest time?

Given an existing stand, when is the most economically efficient time to harvest? The following two examples illustrate this decision question. They each assume an existing pole-sized stand with 400 trees per acre. The PRETEND keyword is used to simulate "pretend" harvests in each FVS ten-year cycle. In these examples the economic influence of future stands is not considered; only cash flows associated with the current stand are examined. Example 3 illustrates the impact of both current and future stand cash flows on economic valuations.

## Example 1A

This harvest prescription calls for harvesting all trees seven-inch diameter at breast-height (DBH) and larger, except for sixteen reserve trees per acre. The reserve trees are distributed across the existing diameter distribution of trees seven-inch DBH and larger. One hundred year simulation results are listed in Table 1A. FVS provides several measures for evaluating harvest timing, including density, stand volume, growth, and mortality (columns 1-6). ECON provides additional decision criteria (columns 8-11). Based on PNV (column 8), the economically efficient harvest time for this stand is 2044. Note that the preferred economic harvest time is near culmination of accretion (column 5), but before maximum volume (column 4). PNV declines after 2044 as gains in stand growth fail to keep pace with the time-value of money as specified by the four percent discount rate. In addition to PNV, ECON computes internal rate of return, benefit cost (B/C) ratio, and realizable rate of return (columns 9-11). The economically efficient harvest time varies depending on the economic decision criteria, but PNV is often the preferred criterion (Davis and Johnson, 1986, p. 315). The internal rate of return may be an inappropriate decision criterion for this example because the analysis was initiated after stand initiation (Bullard and Straka, 1998, p. 4.14). Users unfamiliar with the different economic measures should consult one or more of the references before deciding on an economic decision criterion.

Because the PRETEND keyword was active for all cycles, harvest costs and revenues are "local" to each cycle, i.e., harvest cash flows are not accumulated across cycles. PNV as of the end of each FVS cycle (column 8) reflects a "pretend" harvest during the cycle independent of harvests in other cycles. Economic measures are based on the "pretend" harvest volume (column 7), which is less than total volume (column 4), due to reserve trees. Like the FVS Summary Table, ECON results for a cycle are labeled with the beginning year of the cycle, e.g., activities occurring between 2014 and 2023 are displayed in 2014.

Year (1)	Trees /Acre (2)	Basal Area/ Acre (3)	Total Bd Ft /Acre (4)	Accretion Cu Ft/ Acre/Yr (5)	Mortality Cu Ft/ Acre/Yr (6)	Harvest Bd Ft /Acre (7)	PNV (8)	Internal Rate of Return (9)	B/C Ratio (10)	Realizable Rate of Return (11)
2004	400	127	19,300	122	24	17,005	176	20.6	1.1	5.5
2014	305	148	24,765	124	32	21,678	202	21.1	1.2	5.0
2024	241	166	29,836	118	43	26,248	267	16.8	1.4	5.1
2034	197	179	34,619	124	57	30,438	347	13.3	1.6	5.2
2044	163	188	39,049	123	60	33,937	363	10.8	1.9	5.3
2054	139	195	43,165	124	66	36,923	351	9.1	2.1	5.3
2064	120	201	47,320	111	72	40,237	313	7.9	2.3	5.3
2074	105	203	50,665	108	81	42,366	242	6.8	2.3	5.1
2084	92	202	53,006	104	81	43,360	184	6.1	2.3	5.0
2094	81	201	55,728	98	82	44,368	130	5.5	2.1	4.8

Table 1A. Example 1A results evaluating harvest timing for an existing stand.

## Example 1B

The primary objective in this example is to maintain continuous tree cover consisting of large diameter trees and residual stocking across the diameter distribution. The harvest prescription calls for harvesting 90% of the basal area between strict diameter limits, with the maximum allowable harvest diameter increasing over time. For example, in 2004 90% of the basal area in trees between six and sixteen inches DBH can be harvested, whereas in 2054, 90% of the basal area in trees six and twenty-two inches DBH can be harvested. Trees less than or greater than the DBH limits are reserved from harvest in order to retain residual stocking of both understory and large trees. This prescription, although contrived, illustrates economic effects when timber harvest is not the primary objective.

Simulation results (Table 1B) are the same as Example 1A for columns 1-6, while columns 7-11 show results for the "pretend" harvests for this prescription. Harvest volumes are low in early years relative to total volume, ranging from a low of 48% of total volume in 2044 to a high of 80% in 2094 (percentage comparisons of columns 4 and 7). Step-wise changes in leave tree diameters over time resulted in PNV (column 8) initially increasing as the stand increased in total volume then decreasing in 2034 as large trees were reserved from harvest. In 2054 PNV again increased as the reserve-tree diameter limit increased. In 2074, PNV again declined as harvest increases failed to keep pace with the four percent discount rate. As in Example 1A, PNV, internal rate of return, B/C ratio, and realizable rate provide different results (Davis and Johnson, 1986, pp. 315-324, discuss comparison and use of these different criteria). Note that in this example, as compared to Example 1A, the economic efficient harvest time based on PNV (year 2064) occurs after culmination of accretion (column 5), and near maximum basal area (column 3).

Year (1)	Trees /Acre (2)	Basal Area/ Acre (3)	Total Bd Ft /Acre (4)	Accretion Cu Ft/ Acre/Yr (5)	Mortality Cu Ft/ Acre/Yr (6)	Harvest Bd Ft /Acre (7)	PNV (8)	Internal Rate of Return (9)	B/C Ratio (10)	Realizable Rate of Return (11)
2004	400	127	19,300	122	24	17,006	-6	3.3	1.0	3.9
2014	305	148	24,765	124	32	21,678	75	12.5	1.1	4.5
2024	241	166	29,836	118	43	26,249	106	11.6	1.2	4.6
2034	197	179	34,620	124	57	30,439	81	8.1	1.2	4.4
2044	163	188	39,062	123	60	33,971	47	6.0	1.1	4.3
2054	139	195	43,169	124	66	36,930	84	6.3	1.3	4.5
2064	120	201	47,335	111	72	40,242	132	6.4	1.6	4.7
2074	105	203	50,637	108	81	42,330	127	6.0	1.6	4.6
2084	92	202	53,004	104	81	43,344	94	5.4	1.6	4.5
2094	81	201	55,725	98	82	44,351	73	5.0	1.5	4.4

Table 1B. Example 1B results evaluating harvest timing for an existing stand.

## Example 2 – what is the value of forestland for timber production?

Given bare ground or a residual stand, what is the soil expectation value (SEV) of a perpetually repeating series of stand treatments? The following example uses SEV to illustrate differences among management prescriptions that have the same initial conditions but differ in the timing and intensity of final harvest. Initial condition for this example is a residual stand containing sixteen trees per acre ranging from five to twenty-one inches DBH that is planted and naturally regenerated followed by a commercial thinning in 2034. Alternative prescriptions are simulated using the PRETEND keyword beginning in 2044. Each cycle after 2034 represents an alternative harvest prescription designed to preserve sufficient trees to replicate and perpetuate the initial stand

condition. That is, each "pretend" cycle is a mutually exclusive prescription, e.g., the stand can be managed as a repeating series of 80-year cutting-cycle stands or a repeating series of 90-year cutting-cycles, but not both. The SEV at each cycle is based on the costs and revenues from the initial condition plus the "pretend" harvest for that cycle. Because the PRETEND keyword is active, harvest costs and revenues from the "pretend" management prescriptions are not accumulated between cycles; they are valued only in their respective cycles. The SEV at each time period is the present net value of this land parcel to produce like-managed stands in perpetuity.

The most economically efficient management prescription is the one with the highest SEV, year 2074 (column 10, Table 2). Differences in harvested versus total board-foot volume (columns 8 versus 5) reflect reservations for maintaining initial stand structure (the sixteen reserve trees). The difference between harvested and total volume decreases over time as larger trees become available for harvest. Negative SEV values prior to 2044 result from planting and other initiating management activities.

Simulating different harvest prescriptions each cycle with the PRETEND keyword provides information (SEV) for valuing management prescriptions that have different time lengths or rotation ages. Although contrived, this example shows how multiple prescriptions can be simulated in a single FVS simulation. The process used in this example is similar to that needed for valuing uneven-aged management harvests under alternative entry periods.

Year (1)	Investment Period (2)	Trees /Acre (3)	Basal Area/ Acre (4)	Total Bd Ft /Acre (5)	Accretion Cu Ft /Acre/Yr (6)	Mortality Cu Ft/ Acre/Yr (7)	Harvest Bd Ft /Acre (8)	PNV (9)	SEV (10)	Internal Rate of Return (11)
2004	10	16	14	2,350	18	2	0	-70	-209	
2014	20	1,429	20	3,302	49	0	0	-80	-141	
2024	30	1,835	47	4,468	144	2	0	-83	-116	
2034	40	1,396	117	8,149	71	2	1,970	-105	-126	0.2
2044	50	128	59	9,667	90	5	7,219	86	110	4.7
2054	60	117	82	13,768	107	8	10,389	94	113	4.6
2064	70	110	107	18,964	123	14	14,500	103	119	4.6
2074	80	104	131	25,114	143	22	19,794	106	120	4.5
2084	90	98	156	32,394	158	30	26,258	102	113	4.5
2094	100	93	180	40,372	164	40	33,046	85	94	4.4

Table 2. Example 2 results using SEV to evaluate alternative management prescriptions.

## Example 3 – when should an existing stand be replaced with a future prescription?

Given an existing stand and a known soil expectation value (SEV) for a desired future repeating management prescription, determine the economically efficient time for harvesting the current stand. Although ignored in Examples 1A and 1B, assessing the harvest date of a current stand should consider the "opportunity cost" of delaying initiation of a future prescription. "Value of forest" is the measure used to identify the economically efficient time to convert the existing stand to the desired future repeating management prescription. "Value of forest" is the sum of the PNV for each cycle plus the discounted SEV for the future management prescription. It provides a "normalized" measure for evaluating mutually exclusive alternatives of different length and size (Davis and Johnson, 1987, pp. 317-320). The process used for this decision question is similar to that required for evaluating the forest value of a perpetual uneven-aged management prescription

that is "off cycle" (Bullard and Straka, 1998), i.e., the SEV of the perpetual prescription is known, but the scheduled entry time for the current stand is in the middle of a cutting cycle.

This example uses the stand and prescription of Example 1A above, and the SEV (\$120) determined in Example 2 for the desired future prescription. Results (Table 3) are the same as in Example 1A, but an additional economic measure, "value of forest," is calculated. SEV (\$120) is discounted for the number of years until it can be implemented (the investment period, column 2) to account for postponing the initiation of the future perpetual management prescription. Results show that the current stand should be harvested in 2044 in order to achieve an economically timely conversion to the desired future management program.

Year (1)	Investment Period (2)	Trees /Acre (3)	Basal Area/ Acre (4)	Total Bd Ft /Acre (5)	Harvest Bd Ft/ Acre (6)	PNV (7)	Value of Forest (8)
2004	10	400	127	19,300	17,006	176	257
2014	20	305	148	24,765	21,678	202	257
2024	30	241	166	29,836	26,249	267	304
2034	40	197	179	34,620	30,439	347	372
2044	50	163	188	39,062	33,971	363	380
2054	60	139	195	43,169	36,930	351	362
2064	70	120	201	47,335	40,242	313	321
2074	80	105	203	50,637	42,330	242	247
2084	90	92	202	53,004	43,344	184	188
2094	100	81	201	55,725	44,351	130	132

Table 3. Example 3 results using "value of forest" for assessing preferred harvest time.

## Example 4 – what is the soil expectation value that maintains a perpetual condition?

Given harvest deferral of a stand until a structural condition is achieved, what is the soil expectation value for timber production that will maintain the desired structural components? In this example an existing stand is simulated until a specified target condition is attained, and in response, the current stand is harvested and a future management prescription is evaluated. The Event Monitor is used to monitor stand conditions over time and to dynamically schedule execution of FVS and ECON keywords.

Initial stand condition is as described for Example 1A (400 pole-size trees per acre). The existing stand prescription is to harvest all but the sixteen largest trees when 10% of the trees in the stand reach 21" DBH and larger. The Event Monitor tracks stand development and informs when the target condition has been met, whereupon FVS harvest keywords are executed. Upon harvest, the Event Monitor "triggers" activation of keywords that initiate the future management prescription. The future prescription consists of regenerating the residual stand and harvesting all but the sixteen largest trees when at least 5,000 harvestable board-feet per acre have accumulated. A "pretend" harvest at each cycle represents a different mutually exclusive perpetual management alternative, each with a different harvest age (similar to Example 2). The economically most-desirable harvest age is the one with highest SEV.

Simulation results (Table 4) show the existing stand target is met in 2044, when the stand is harvested and the future prescription is initiated. In 2045 the Event Monitor triggers re-initialization of the investment period and stand regeneration activities. The harvest volume target

(5,000 board-feet per acre) is reached in 2094 and the "pretend" future harvests are simulated. SEV is maximized (\$167, column 10) using a 79-year harvest cycle or rotation (column 2, Investment Period). Negative PNV and SEV for the 49 years between 2045 and 2084 result from regeneration costs for stand initiation, whereas the declining PNV and SEV after 2124 result from harvest volumes failing to keep pace with the time-value of money as specified by the four percent discount rate. Total volume is substantially greater than harvest volume (columns 5 and 6) because of the large reserve-tree volume. The results show that the 79-year harvest cycle is the most economically efficient prescription for perpetually maintaining at least 16 large trees per acre on this site. Note that maximum PNV occurs in 2124 (column 7, 89-year harvest cycle) ten years later than the maximum SEV; opportunity costs (the cost of delaying future management actions) are include in SEV but not in PNV. Procedures for initiating a future repeating management prescription based on some unknown, but computable target condition, would be similar to those used in this example.

Year (1)	Investment Period (2)	Trees /Acre (3)	Basal Area/ Acre (4)	Total Bd Ft /Acre (5)	Harvest Bd Ft /Acre (6)	PNV (7)	Internal Rate of Return (8)	Realizable Rate of Return (9)	SEV (10)
2004	10	400	127	19,300	0	0			
2014	20	305	148	24,765	0	0			
2024	30	241	166	29,836	0	0			
2034	31	197	179	34,620	0	0			
2044	41	163	188	39,062	27,706	1,278	>50.0	8.9	
2045	1	1,924	43	11,341	0	-50			-162
2054	19	2,140	55	13,622	0	-50			-92
2064	29	1,581	86	16,436	0	-50			-71
2074	39	1,300	138	19,252	0	-50			-61
2084	49	1,111	196	24,228	0	-50			-56
2094	59	938	252	31,974	7,595	59	5.6	4.6	72
2104	69	786	294	39,513	13,546	124	6.2	5.0	139
2114	79	658	324	46,982	19,888	155	6.1	5.1	167
2124	89	552	343	54,159	26,179	157	5.9	5.0	166
2134	99	400	127	60,008	31,698	140	5.5	5.0	146

Table 4. Example 4 results showing dynamic initiation of future perpetual management prescriptions.

## Example 5 – what is the value of standing trees separate from the land itself?

Given an existing immature stand having a known bare land value (SEV), what is the value of the immature trees (often referred to as "reprod" value)? Stands that are stocked but have yet to attain merchantable size may have value beyond that of the bare land (SEV value) because they are closer to harvest age.

This example assumes a well-stocked pole-size stand that currently has little merchantable volume. The value of the parcel for timber production is represented by an SEV of \$120. The objective is to manage the existing trees for economic value subject to reserving a residual stocking. "Pretend" harvests that reserve sixteen trees per acre across the diameter distribution are performed each cycle (Table 5). Differences between total and harvest board-feet (columns 5 and 6) reflect reserve-tree volume. Stand conditions and present values as of the end of the investment period (column 2) are shown in columns 3 through 7. "Value of trees" (columns 8) is the present value of the harvestable trees assuming they are to be harvested in the specified period. For example, if the planned harvest

year was 2044 and the trees were destroyed today, then today's "value of trees" is \$308. Note, today's "value of trees" depends on the expected or planned harvest date. "Value of trees" declines after 2044 because the future harvestable volume is insufficient to compensate for the delay in initiating the future management prescription represented by SEV.

The value of the immature stand is dependent on the stand's planned harvest date and the delay in implementing the future management prescription, denoted by SEV. Hence, the user needs to know both the expected time when the current stand is to be harvested and the future management prescription that is to be pursued. The modeling procedure used here follows a "capitalized income value (value in use)" approach to appraisal (Davis and Johnson, 1987). This analysis appraises today's existing trees when harvest is expected in the future assuming a given discount rate and a known SEV. The results can be used to estimate the market value of existing trees, separate from the land, when assessing land purchase or tree damage (e.g., by trespass, wind, or fire).

Year (1)	Investment Period (2)	Trees /Acre (3)	Basal Area/ Acre (4)	Total Bd Ft /Acre (5)	Harvest Bd Ft/ Acre (6)	PNV (7)	Value of Trees (8)
2004	10	400	111	3,900	3,572	23	-16
2014	20	378	188	7,276	б,887	105	40
2024	30	470	251	12,169	11,595	243	160
2034	40	381	296	16,386	15,537	373	278
2044	50	473	319	21,749	20,461	411	308
2054	60	355	335	25,989	24,220	376	267
2064	70	357	343	29,621	27,295	311	199
2074	80	279	344	33,540	30,518	267	152
2084	90	311	339	36,925	33,086	202	86
2094	100	241	332	39,796	35,063	147	30

Table 5. Example 5 results using "value of trees" to assess immature timber.

## **III. OUTPUTS**

At each FVS cycle ECON can produce two types of reports - summary measures and harvest volumes and gross values. The Economic Analysis Summary Report (Figure 4) presents costs and revenues accumulated over the investment period as of the end of each cycle. If a harvest occurs ("pretend" or actual) then a Harvest Volume and Gross Value Report (Figure 5) of harvested volumes and values can be generated for each cycle.

The number of years over which ECON accumulates costs and revenues is the investment period. Typically ECON is initiated at the beginning of an FVS simulation and the investment period is the number of elapsed years to the end of each cycle. However, ECON can be initiated at any time during an FVS simulation; including years within an FVS cycle. This allows growing a stand from an inventory date before initiating economic calculations, or delaying ECON start until after a harvest or other event. The investment period can also be re-started during a simulation, re-initiating the accumulation of costs and revenues and all other derived measures from a new time point (see Section II, Example 4 and Section IV, Specifying Multiple Investment Periods).

## SUMMARY MEASURES

Summary measures are computed from discounted costs and revenues and include present net value, internal rate of return, benefit cost ratio, realizable rate of return, soil expectation value, value

of forest, value of trees, and harvested volumes (Figure 4). Costs accrue from the beginning of the year in which they occur while revenues accrue from the end of the year in which they occur. Summary measures are computed as of the end of the investment period, typically the last year of a cycle. Because FVS conducts all harvest in the first year of the cycle, measures computed as of the end of a cycle may understate the economics of timber harvests, particularly for long cycle lengths. Users seeking measures for the year of harvest may need to alter standard cycle lengths for times when critical harvests occur. When the PRETEND keyword is active, harvest costs and revenues are not accumulated across cycles, but are reported only for the cycle in which the harvest occurs (see Section IV, Pretend Harvests). The summary measures of present net value, internal rate of return, benefit cost ratio, and realizable rate of return are computed for every cycle that ECON is active. Although these measures are always output, they may not be appropriate. For example, internal rate of return may not be an appropriate valuation measures when the simulation does not begin from an initial condition, but instead starts from an existing stand condition. Definition of economic measures and the algorithms for computing summary measures are described below.

#### **Undiscounted Costs**

Undiscounted costs are the accumulation of all costs (annual, special, pre-commercial thinning, harvest, and regeneration). If the investment period is re-initialized, cost accumulation is also re-initialized. Undiscounted costs include appreciation or depreciation (see Section IV, Value Rate Changes and Durations). Undiscounted costs provide information for evaluating actual cash-flows.

$$Costs = \sum_{year=l}^{investment} cost$$

#### **Undiscounted Revenues**

Undiscounted revenues are the accumulation of all revenues (annual, special, and harvest). If the investment period is re-initialized, revenue accumulation is also re-initialized. Undiscounted revenues include appreciation or depreciation (see Section IV, Value Rate Changes and Durations). Undiscounted revenues provide information for evaluating actual cash-flows.

$$Revenues = \sum_{year=1}^{investment Period} revenue$$

## **Present Value Costs**

Present value costs are the undiscounted costs discounted to the first year of the investment period.

$$PresentValueCosts = \sum_{year=1}^{investmentPeriod} cost / (1.0 + discountRate / 100.0)^{discountPeriod - 1}$$

#### **Present Value Revenues**

Present value revenues are the undiscounted revenues discounted to the first year of the investment period.

$$PresentValueRevenues = \sum_{year=1}^{investmentPeriod} revenue/(1.0+discountRate/100.0)^{discountPeriod}$$

## **Present Net Value (PNV)**

Present net value (also referred to as present net worth, net present value, and net present worth) is the difference between accumulated present value revenues and present value costs as of the end of the investment period. If the investment period is re-initialized during a simulation, then PNV is similarly re-initialized.

PNV = PresentValueRevenues - PresentValueCosts

## **Internal Rate of Return**

Internal rate of return (also known as rate of return, or return on investment) is the interest rate that is earned by invested funds, i.e., the average annual rate of return on an investment. In forestry, costs, including land cost, are the invested funds on which returns are earned. Internal rate of return is based on the expectation that an initial investment results in generation of future revenues. This condition may not be applicable to public lands or to existing stands where land or establishment costs are not considered (Bullard and Straka, 1998, p. 4.14).

Internal rate of return is the interest rate at which discounted costs equal discounted revenues (the interest rate at which present net value is zero). Internal rate of return can be calculated only when both costs and revenues exist. Its computation can be problematical if net revenue changes sign during the investment period, or if costs are insignificant, especially at the beginning of the investment period. Because ECON tracks costs and revenues annually, net revenue can often shift from positive to negative during a single cycle. Such conditions can result in more than one interest rate at which discounted costs and revenues are equal. ECON attempts to provide an appropriate internal rate of return, but users need to consider the possibility of multiple, but unreported, solutions. Clutter et al. (1983, pp 163-167) discuss problems in computing and interpreting internal rate of return. Internal rate of return is reported as of the end of the investment period. If the investment period is re-initialized during a simulation, then computation of internal rate of return is similarly re-initialized.

Internal rate of return is computed using a sequential search procedure. The input discount rate is the initial interest rate; if PNV is greater than zero, then the interest rate is increased until PNV approximates zero or the interest rate exceeds 50%. If PNV is less than zero, then the interest rate is decreased until PNV approximates zero or the interest rate is less than zero. The search algorithm may not determine the rate of return in some cases and is reported only if greater than zero and less than fifty percent.

## **Benefit-Cost Ratio (B/C)**

The B/C ratio is the present value of revenues divided by the present value of costs, provided costs are greater than zero. B/C ratio is reported as of the end of the investment period. If the investment period is re-initialized during a simulation, then B/C ratio is similarly re-initialized.

BenefitCostRatio = PresentValueRevenues / PresentValueCosts

#### **Realizable Rate of Return**

Realizable rate of return (also known as modified internal rate of return, or composite rate or return) is the earning rate that equates the present value of all costs to the future value of all revenues at the end of the project life, assuming intermediate returns are reinvested (e.g., commercial thinning revenues). The discount rate is the assumed reinvestment rate for revenues and the discount rate for costs. It is the return on investment as of the end of the investment period. Realizable rate of return is only calculated when both costs and revenues exist. If the investment period is re-initialized

during a simulation, then the realizable rate of return is similarly re-initialized. Realizable rate of return is not universally accepted as a decision criterion (Bullard and Straka, 1998, p. 4.16), but Davis and Johnson (1987, p. 287) support its use as the correct general criterion to characterize a project's earning rate.

Realizable Rate of Return = 100.0 \*

$$\left[\left(\frac{\text{DiscountedRevenues}}{\text{DiscountedCosts}}\right)^{1.0/\text{investmentPeriod}} * (1.0 + \text{discountRate}/100.0) - 1.0\right]$$

Note: the above formula differs from some published algorithms (Davis and Johnson, 1986, p. 286), which use future revenue in the numerator; the factor (1.0\*discountRate/100.0) provides algebraic equivalence.

## Soil Expectation Value (SEV)

Soil expectation value (also known as bare land value or land expectation value) reflects the ability of land to produce income from timber production. It is the present value of all cash flows assuming perpetually repeating management activities at a given discount rate. SEV is computed as of the end of the investment period. Value rate changes (see Section IV, Value Rate Changes and Durations) are applied based on perpetually repeating "like" investment periods. If the investment period is re-initialized during a simulation, then SEV is similarly re-initialized. If the discount rate is zero, SEV is undefined.

 $SEV = PNV^{*}((1.0 + discountRate / 100.0)^{investment Period}) / ((1.0 + discountRate / 100.0)^{investment Period} - 1.0)$ 

## Value of Forest

Value of forest is an "income capitalization" approach (Bullard and Straka, 1998) for estimating the value of existing timber and land. It is the present net value of cash flows from managing the existing stand plus the discounted SEV. Because a perpetual management prescription represented by SEV cannot be realized until the existing stand is harvested, SEV is discounted for this delay period. Value of forest is calculated as of the end of the investment period if a known SEV is input. If the investment period is re-initialized during a simulation, then the value of forest is similarly re-initialized.

 $Value of Forest = \sum_{year=1}^{delayPeriod} (revenue - cost) / (1.0 + discountRate / 100.0)^{discountPe riod} + SEV / (1.0 + discountRate / 100.0)^{discountPe riod}$ 

## Value of Trees

Value of trees ("reprod" value) is an "income capitalization" approach for estimating the value of existing timber separate from the land at each simulation cycle (Davis and Johnson, 1987, pp. 434-435; Bullard and Straka, 1998, pp. 7.20-7.21). Typically this is the value of "immature" trees, but it also quantifies the "value at risk" of timber in older forest stands. Value of trees is the present net value of cash flows from managing the existing stand assuming replacement of the existing stand by a perpetually repeating management prescription represented by a known SEV. Value of trees may be of interest to managers considering land exchanges or for valuing damaged timber, such as by fire. It is calculated as of the end of the investment period if a known SEV is input. If the investment period is re-initialized during a simulation, then value of trees is similarly re-initialized.

ValueofTrees = ValueofForest - SEV

### **Harvest Volumes**

Harvest volumes, both "pretend" and actual, are tabulated in the output reports, but only if the harvested volume was valued. That is, trees harvested using FVS thinning keywords are included in ECON outputs only if they have been specifically identified on HRVRVN keywords. Both cubic-foot and board-foot merchantable volumes valued by ECON are reported. Cubic-foot volume reflects total merchantable cubic volume for western variants and sawlog merchantable volume for eastern variants.

Figure 4 reproduces the Economic Analysis Summary Reports for Examples 2, 3, and 4. Not all measures are produced for every simulation; outputs are dependent on the submitted keywords. Results for a cycle are labeled with the beginning year of the cycle, e.g., the ten year cycle beginning in year 2004 and ending at the end of 2013 is labeled 2004 (exceptions occur when the STRTECON keyword re-initializes the investment period). "Value of forest" and "value of trees" were not calculated in the Summary Report for Example 2 because a known SEV was not input. In Example 3 a bare land value (known SEV) was input and "value of forest" and "value of trees" were calculated, but SEV was not. In Example 4 the ECON was dynamically re-initiated in 2045 resulting in re-initializing the investment period during the 2044 cycle. In the Summary Report for Example 4, the cycle between 2044 and 2054 is displayed with two records, one for the first year of the cycle, labeled 2044, and one representing the last nine years of the cycle, labeled 2045.

STAND ID: Example\_2

MANAGEMENT CODE: NONE - Calculate SEV for a perpetual management prescription.

ECONOMIC ANALYSIS SUMMARY REPORT

YEAR	INVEST -MENT PERIOD	MODE IS	UNDISCNT  COST	ED VALUE	-	T VALUE  REVENUE	PNV	IRR	B/C RATIO	RRR	SEV	VALUE OF FORST	VALUE OF TREES	MRCH CU FT HARV	MRCH BD FT HARV	DISC RATE GIVEN	SEV GIVEN
2004	10	NO	72	0	70	0	-70		0.0		-209			0	0	4.0	
2014	20	NO	87	0	80	0	-80		0.0		-141			0	0	4.0	
2024	30	NO	97	0	83	0	-83		0.0		-116			0	0	4.0	
2034	40	NO	265	101	135	30	-105	<0.0	0.2	0.2	-126			0	1970	4.0	
2044	50	YES	693	1497	224	310	86	5.8	1.4	4.7	110			0	7219	4.0	
2054	60	YES	892	2221	223	317	94	5.5	1.4	4.6	113			0	10389	4.0	
2064	70	YES	1095	3246	214	317	103	5.3	1.5	4.6	119			0	14500	4.0	
2074	80	YES	1346	4672	206	312	106	5.1	1.5	4.5	120			0	19794	4.0	
2084	90		1662	6566	198	300	102	5.0	1.5	4.5	113			0	26258	4.0	
2094	100	YES	2012	8763	189	274	85	4.7	1.5	4.4	94			0	33046	4.0	

STAND ID: Example\_3

MANAGEMENT CODE: NONE - Economically efficient time to implement future perpetual prescription

ECONOMIC ANALYSIS SUMMARY REPORT

YEAR	INVEST -MENT PERIOD	MODE IS		ED VALUE REVENUE	-	T VALUE  REVENUE	PNV	IRR	B/C RATIO	RRR	SEV	VALUE OF FORST	VALUE OF TREES	MRCH CU FT HARV	MRCH BD FT HARV	DISC RATE GIVEN	SEV GIVEN
2004	10	YES	1181	1407	1177	1352	176	20.6	1.1	5.5		257	137	0	17006	4.0	120
2014	20	YES	1456	1828	985	1187	202	21.1	1.2	5.0		257	137	0	21678	4.0	120
2024	30	YES	1625	2328	754	1022	267	16.8	1.4	5.1		304	184	0	26249	4.0	120
2034	40	YES	1758	3082	567	914	347	13.3	1.6	5.2		372	252	0	30439	4.0	120
2044	50	YES	1809	3873	413	776	363	10.8	1.9	5.3		380	260	0	33971	4.0	120
2054	60	YES	1850	4854	306	657	351	9.1	2.1	5.3		362	242	0	36930	4.0	120
2064	70	YES	1912	5993	235	548	313	7.9	2.3	5.3		321	201	0	40242	4.0	120
2074	80	YES	1927	6874	183	424	242	6.8	2.3	5.1		247	127	0	42330	4.0	120
2084	90	YES	1845	7863	144	328	184	6.1	2.3	5.0		188	68	0	43344	4.0	120
2094	100	YES	1856	8948	122	252	130	5.5	2.1	4.8		132	12	0	44351	4.0	120

STAND ID: Example\_4 MANAGEMENT CODE: NONE - Dynamically initiate a future perpetual prescription. ECONOMIC ANALYSIS SUMMARY REPORT

	INVEST -MENT	PRETEND MODE IS		ED VALUE		T VALUE			B/C			VALUE OF	VALUE OF	MRCH CU FT	MRCH BD FT	DISC RATE	SEV
	PERIOD	ACTIVE	COST		COST		PNV	IRR	RATIO	RRR	SEV	FORST	TREES	HARV	HARV	GIVEN	GIVEN
2004			0	0	0	0	0							0	0	4.0	
2014	20	NO	0	0	0	0	0							0	0	4.0	
2024	30	NO	0	0	0	0	0							0	0	4.0	
2034	40	NO	0	0	0	0	0							0	0	4.0	
2044	41	NO	1078	7504	224	1503	1278	>50.0	6.7	8.9				4956	27706	4.0	
2045	9	NO	50	0	50	0	-50		0.0		-162			0	0	4.0	
2054	19	YES	50	0	50	0	-50		0.0		-92			0	0	4.0	
2064	29	YES	50	0	50	0	-50		0.0		-71			0	0	4.0	
2074	39	YES	50	0	50	0	-50		0.0		-61			0	0	4.0	
2084	49	YES	50	0	50	0	-50		0.0		-56			0	0	4.0	
2094	59	YES	664	1415	140	199	59	5.6	1.4	4.6	72			1585	7595	4.0	
2104	69	YES	938	2754	138	262	124	6.2	1.9	5.0	139			2900	13546	4.0	
2114	79	YES	1185	4371	126	281	155	6.1	2.2	5.1	167			4097	19888	4.0	
2124	89	YES	1376	6154	110	267	157	5.9	2.4	5.0	166			5254	26179	4.0	
2134	99	YES	1409	7887	91	231	140	5.5	2.5	5.0	146			6187	31698	4.0	
2144	109	YES	1487	9786	80	194	114	5.2	2.4	4.9	119			7069	37255	4.0	

Figure 4. ECON Summary Reports for Examples 2, 3, and 4.

## HARVEST VOLUMES AND GROSS VALUES

The Harvest Volume and Gross Value Report (Figure 5) summarizes harvested volume and revenue for a cycle by species and by tree DBH and/or log small-end diameter inside-bark (DIB) classes. Unlike the Summary Report (Figure 4) outputs are not cumulative across cycles. Values are grouped according to the species, size-classes, and unit-of-measures defined on HRVRVN keywords (Section V). Harvested tons per acre are converted from harvested cubic volume according to rates specified on the LBSCFV keyword. Gross values (dollars) for each volume characteristic (except tons per acre) are based on prices submitted on the HRVRVN keywords including value rate changes; values reflect only harvest revenues and do not include other costs or revenues.

Figure 5 shows two cycles from the Harvest Volume and Gross Value Report for Example 4. A price of zero was specified on the HRVRVN keyword for trees per acre and cubic-foot volume. This produced output for harvested trees per acre and cubic-foot log volumes without affecting revenue values. Note that harvested trees per acre are tabulated by tree DBH size whereas cubic-foot volumes are by log DIB; these tabulations are controlled by the unit-of-measure field on the HRVRVN keyword. No tons per acre values are listed because a LBSCFV keyword was not submitted. Volumes and gross values are produced for both actual and "pretend" harvests.

HARVEST VOLUME AND GROSS VALUE REPORT

	SMALL-	END DIB	TRE	E DBH	TPA	TPA	TONS/	CU FT	CU FT	BD FT	BD FT	TOTAL
SPECIES	MIN	MAX	MIN	MAX	REMOVED	VALUE \$	ACRE	REMOVED	VALUE \$	REMOVED	VALUE \$	VALUE \$
 DF			0.0	999.9	145	0						0
DF	4.0	10.0								6097	1067	1067
DF	10.0	16.0								17211	5163	5163
DF	16.0	20.0								3219	1127	1127
DF	0.0	999.9						4767	0			0
WH			0.0	999.9	1	0						0
WH	6.0	10.0								46	2	2
WH	10.0	20.0								923	92	92
WH	20.0	999.9								210	52	52
WH	0.0	999.9						189	0			0
Totals					147	0		4956	0	27706	7504	7504
YEAR = 20	)94 - PR	ETEND HAI	RVEST:	YES								
		END DIB		E DBH	TPA	TPA	TONS/	CU FT	CU FT	BD FT	BD FT	TOTAL
SPECIES	MIN	MAX	MIN	MAX	REMOVED	VALUE \$	ACRE	REMOVED	VALUE \$	REMOVED	VALUE \$	VALUE \$
 WP			0.0	999.9	70	0						0
WP	4.0	10.0								941	113	113
WP	0.0	999.9						195	0			0
WL			0.0	999.9	4	0						0
DF			0.0	999.9	198	0						0
DF	4.0	10.0								4767	834	834
DF	10.0	16.0								1424	427	427
DF	0.0	999.9						1266	0			0
GF			0.0	999.9	236	0						0
WH			0.0	999.9	81	0						0
WH	6.0	10.0								208	10	10
WH	0.0	999.9						73	0			0
RC			0.0	999.9	487	0						0
LP			0.0	999.9	б	0						0
LP	4.0	10.0								197	24	24
LP	0.0	999.9						36	0			0
ES			0.0	999.9	9	0						0
AF			0.0	999.9	3	0						0
AF	4.0	10.0								59	7	7
AF	0.0	999.9						14	0			0
Totals					1095	0		1585	0	7595	1415	1415

Figure 5. Harvest Volume and Gross Value Report for two cycles from Example 4. Note "pretend" harvest status indicator.

## **IV. PROGRAM FEATURES**

Keywords that control ECON behavior are detailed in Section V. This section provides additional discussion for some features.

## PRETEND HARVESTS

Central to ECON design is that only harvested timber is valued, i.e., standing inventory is not valued. Harvest costs and revenues are applied only to harvests resulting from execution of FVS thinning keywords. This constraint could have limited ECON utility to valuing only a single final harvest during a simulation, but a method was devised to allow hypothetical harvests during a cycle. That is, FVS thinning keywords can be used to schedule a hypothetical harvest identifying the trees to be harvested, but without their removal from the inventory. Multiple hypothetical harvests can be analyzed in a single simulation without changing the normal (un-harvested) stand development. The PRETEND keyword provides this functionality.

The PRETEND keyword performs two functions when active. First, it allows FVS thinning keywords to simulate thinning without altering the FVS tree list. Second it allows valuing the hypothetical harvest without adding the costs or revenues into future cycles; harvest costs and revenues are reported only in the cycle in which they occur. This functionality allows mutually exclusive harvest prescriptions to be analyzed in a single simulation. Each "pretend" cycle operates on the FVS inventory free of any previous "pretend" cycle harvests and valuations; "pretend" harvest effects are local to their cycle.

The PRETEND keyword only affects FVS harvest keywords and harvest valuation. Other FVS actions and ECON valuations (annual, regeneration, etc.) are not affected.

## COMMERCIAL VERSUS PRE-COMMERCIAL HARVEST

Commercial harvest is distinguished from pre-commercial thinning based on the criteria on the PCTSPEC keyword. Although FVS allows multiple thinning keywords to specify timber removals, ECON uses the totality of removed timber in a cycle to assess harvest status. Pre-commercial harvests incur costs as specified on PCTFXCST and PCTVRCST keywords. Commercial harvests incur costs as specified on HRVFXCST and HRVVRCST keywords and accrue revenue as specified on the HRVRVN keyword.

## **DISCOUNT RATE**

The discount rate is the interest rate used in all present value calculations. The discount rate may be expressed in "real" or "nominal" terms. A nominal rate includes inflation as a component. In a real discount rate, the inflationary component has been "removed". ECON makes no distinction between real or nominal rates in its calculation procedures. The user is responsible for ensuring consistency between discount rate and value rate changes. The discount rate can be changed whenever ECON is re-initialized (see "Specifying Multiple Investment Periods" in this section below)

## VALUE RATE CHANGES AND DURATIONS

Costs and prices often change over time in response to economic conditions. These changes are referred to as "value rate changes." Value rate changes appreciate or depreciate costs or revenues over time. They may be expressed in either "real" or "nominal" terms. Value rate changes that do

not include inflation are defined as "real" rate changes, value rate changes that include inflation are said to be "nominal" rates. ECON does not distinguish between real or nominal value rate changes or discount rates; it is the user's responsibility to provide consistency between value rate changes and discount rates (see Bullard and Straka, 1998, pp. 6.1-6.9).

Value rate changes can be entered on all cost and revenue keywords (except SPECCST and SPECRVN) as supplemental records. Value rate changes are specified using paired fields, the first field states the rate of change in percent and the second gives the time (duration) over which the stated change will be applicable. For example, if a harvest cost has a one-percent rate change and thirty-year duration, then the harvest cost will be increased one-percent each year of the thirty year duration period. Multiple value rate changes may be entered and are sequentially applied during a simulation. A positive rate change appreciates a cost or revenue (price) and a negative value depreciates a cost or revenue. Value rate durations must be greater than zero and are specified as a number of years (not a calendar year or cycle). Value rate changes must be entered in the order they are to be applied without missing or blank fields. Value rate changes accrue from the time that ECON is first started. If ECON is re-initiated (the investment period is restarted) value rate changes still accrue from the ECON start year, not from the start of the re-initiated investment period.

Value rate changes can also be used to depreciate a cost or price to zero, thus terminating a periodic series of costs or revenues. A rate change of -100% will depreciate a cost or price to zero. For example, if the annual cost of a twenty year monitoring program is entered using an ANNUCST keyword, with value rate changes of 0% for twenty years followed by -100% rate for any number of years, then this cost would accrue annually for twenty years but would become zero after that time. Once a cost or price is depreciated to zero it cannot be changed and remains zero until the end of the simulation, or until ECON is re-initialized.

## **VOLUME CALCULATION AND VALUATION**

ECON evaluates only harvested volume as specified via FVS thinning keywords; losses to harvest as specified on the FVS keyword YARDLOSS are not included. Further, harvested volume is valued by ECON only when specifically identified on HRVRCST, HRVFXCST, PCTVRCST, PCTFXCST, or HRVRVN keywords. These keywords permit specifying fixed harvest costs and harvest costs and revenues (prices) by diameter and by unit-of-measure (e.g., cubic or board feet). The harvest volume evaluated by ECON is a subset of the removals simulated by FVS. For example, if the minimum diameter defined on HRVVRCST keywords is eight inches DBH but FVS thinning keywords specify that six inch and larger trees will be cut, then trees between six and eight inches will not be reflected in ECON harvest costs. Similarly only harvested trees that meet criteria specified on HRVRVN keywords will be included in revenue calculations. Cost and revenue keywords are independent; hence it is possible to incur costs for trees that do not produce revenue and vice versa.

The manner of specifying diameter ranges for allotting costs and revenues differ for harvest costs (HRVRCST and PCTVRCST keywords) versus harvest revenues (HRVRVN keyword). The cost keywords specify both minimum and maximum diameters on each keyword, similar to FVS thinning keywords. The HRVRVN keyword permits entering only the minimum log or tree diameter to which the revenue value is to be applied. Specifying minimum diameters on a succession of HRVRVN keywords defines diameter classes. For example, if the minimum diameter

on one keyword is eight inches and the minimum on another is ten inches, then the first keyword applies to diameters greater than or equal to eight inches but less than ten inches, while the second keyword applies to diameters ten inches and larger. This entry style reduces the likelihood that revenues will be double-counted. Costs on the other hand are additive, e.g., hauling costs are in addition to felling and other harvest costs; further, hauling costs may be the same for all log sizes, but felling costs may differ by tree size.

Valuing harvest revenues requires careful specification because FVS can compute volume for the whole tree or by individual logs, depending on the variant, species, and submitted keywords. Volume calculations are controlled by the FVS keyword BFVOLUME and VOLUME, and are independent of any ECON keywords. For a species, volumes are computed either for whole tree or individual logs, not both. Further, FVS can compute volumes differently for board-feet and cubicfeet, i.e., board-foot volume may be computed by individual log while cubic-foot volume may be computed for the whole tree. To provide independence between ECON revenue and FVS volume computations, a user may submit HRVRVN keywords for both individual log and whole tree volumes. Submitting HRVRVN keywords for both board-foot individual logs and board-foot whole tree units of measure produces revenue values regardless of the FVS volume calculation method. Because FVS computes volume only for logs or trees, revenues will not be double-counted. ECON computes revenue for all units of measure submitted on the HRVRVN keywords whenever volumes in those units are harvested. This can be problematical but also allows flexibility. If HRVRVN keywords are submitted for board-foot and cubic-foot volumes, revenues are computed for both volume types. This could result in double valuing volume. Alternatively, if a user wanted to value chip-and-saw logs where 10% of the cubic volume is chipped and 90% is sawn, then HRVRVN keywords could be submitted to reflect 10% of the price based on cubic-volume and 90% based on board-foot volume.

The revenue and harvest volume associated with each HRVRVN keyword is displayed by cycle for each harvest (actual or "pretend") in the Harvest Volume and Gross Value Report (Section III). By specifying a zero price on a HRVRVN keyword for some unit-of-measure, harvested volume will be displayed without contributing to revenue and thus economic measures. By skillful use of HRVRVN keywords, output by species and tree DBH or log DIB can be displayed for harvested tree numbers, cubic-foot volumes and board-foot volumes (Section III, Figure 5). Note, harvested tree that incur costs (e.g., are specified via HRVVRCST or PCTVRCST keywords) but are not identified on HRVRVN keywords will not be included in the Harvest Volume and Gross Value Report.

To summarize, valuing harvests can be complex. Harvested volumes are included in ECON analyses only when harvested trees are specifically identified on cost and revenue keywords. In general, users should provide prices only by board-foot or cubic-foot unit-of-measure for an individual species and size class to avoid mistaken double-counting. However, prices can be entered for both whole tree and individual log unit-of-measures without double counting because FVS computes volume for a species only by whole tree or by log, not both. Finally, HRVRVN keywords with a zero price can be entered without affecting economic values, while providing additional output of harvested tree characteristics.

## UNITS OF MEASURE

Units of measure for costs, revenues and pre-commercial thinning specifications are independent. Units of measure need not be consistent between different keywords or the same keyword, e.g., a harvest price (HRVRVN keyword) may be specified based on cubic-feet for one species and boardfeet for another species or a price may be specified for the same species in board-feet for one diameter-class and cubic-feet for another diameter-class. It is up to the user to ensure that the submitted keywords are consistent with intentions.

## SPECIFYING MULTIPLE INVESTMENT PERIODS

The STRTECON keyword is used to re-initialize the investment period. The start time can vary depending on the analysis problem. For bare land (or an equivalent beginning residual stand condition), the start time would be the beginning of the FVS simulation. Sometimes, however, the desired start time is after the current stand is harvested. For example if the stand is to be harvested in the first cycle then the ECON start year would be set to year two, because all harvests in FVS are done in the first year of the cycle. In another situation, starting ECON calculations may depend on the current stand attaining some future condition (Section II, Example 4). In this situation the Event Monitor could be used to conditionally schedule the STRTECON keyword. In using the Event Monitor, a "wait time" may need to be set to ensure that economic measures are calculated after the condition has been satisfied. For example, a one-year wait time would be specified on the STRTECON keyword to begin SEV calculation immediately following a harvest, i.e., after the first year of the cycle. This technique allows evaluating the financial aspects of the current stand separate from a future stand. Multiple STRTECON keywords may be submitted; each submittal will result in re-initializing the investment period and initiate new calculation of economic measures.

## V. KEYWORDS AND CONTROL VARIABLES

Program control of ECON is consistent with other FVS components, i.e., users specify ECON parameters with keywords. Additionally, ECON defines variables that can be used in Event Monitor expressions or conditional activity scheduling.

## **KEYWORDS**

Keywords provide information on costs and revenues, pre-commercial thinning criteria, and calculation processing. Sequences of ECON keywords begin with the ECON keyword and are terminated with the END keyword. Multiple sequences of ECON keywords can be submitted. The format for ECON keywords is the same as other FVS keywords. Some keywords can be dynamically invoked and modified using Event Monitor features. Additional information on keyword format can be found in the Keyword Reference Guide for the Forest Vegetation Simulator (Van Dyck, 2005).

## **ANNUCST (Annual Cost)**

ANNUCST specifies per acre annually occurring cost. Examples of annual costs are administrative costs and equal annual equivalent or land rent. A maximum of eight keywords may be specified; additional keywords are ignored. Each cost is additive with previously submitted costs.

Field 1: Current (today's) cost per acre.

- Field 2: Label describing annual cost (e.g., taxes). This field is for documentation only; it is not used after the keyword is submitted.
- Field 3: Enter an "&" (without quotes) if a supplemental record follows the keyword.

Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field. Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

## **ANNURVN (Annual Revenue)**

ANNURVN specifies per acre annually occurring revenue. Examples of annual revenues are grazing leases and recreational rents. A maximum of eight keywords may be specified; additional keywords are ignored. Each revenue is additive with previously submitted revenues.

Field 1: Current (today's) revenue per acre.

- Field 2: Label describing annual revenue (e.g., grazing,). This field is for documentation only; it is not used after the keyword is submitted.
- Field 3: Enter an "&" (without quotes) if a supplemental record follows the keyword.

## Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field. Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

## **BURNCST (Burn Site Prep Cost)**

BURNCST specifies per acre burning site prep cost. Burning site prep cost is counted in ECON whenever burning site prep has been completed in FVS (specified by the Regeneration Establishment Extension BURNPREP keyword). If more than one keyword is submitted only the last is used.

Field 1: Current (today's) cost per acre.

Field 2: Enter an "&" (without quotes) if a supplemental record follows the keyword.

## Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field.

Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

## ECON (Economic Extension Model Initialization)

ECON signifies the beginning of ECON extension keywords. This keyword must be the first record in each set of ECON extension keywords and the keyword sequence must be terminated with an END keyword. No parameter fields are associated with this keyword.

## END (End of ECON Keywords)

END signifies the end of ECON extension keywords. No parameter fields are associated with this keyword. This keyword must be the last record in each set of ECON extension keywords.

## HRVFXCST (Harvest Fixed Cost)

HRVFXCST specifies per acre commercial thinning or harvest cost. Values from this keyword are applied to harvests only when the PCTSPEC specifications are met or exceeded. Costs incurred in a cycle when the PRETEND keyword is active are reported only for that cycle, i.e., costs are not carried forward to later cycles. A maximum of eight keywords may be specified; additional keywords are ignored. Each cost is additive with previously submitted costs.

- Field 1: Current (today's) per acre harvest cost.
- Field 2: Label describing harvest cost (e.g., equipment move-in or sale appraisal costs). This field is for documentation only; it is not used after the keyword is submitted.
- Field 3: Enter an "&" (without quotes) if a supplemental record follows the keyword.

## Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field. Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

## HRVVRCST (Harvest Variable Cost)

HRVVRCST specifies commercial thinning or harvest cost by unit-of-measure and tree DBH. Values from this keyword are applied to harvests only when the PCTSPEC specifications are met or exceeded. Costs incurred during a cycle when the PRETEND keyword is active are reported only for that cycle, i.e., costs are not carried forward to later cycles. A maximum of eight keywords may be specified; additional keywords are ignored. Each cost is additive with previously submitted costs.

Field 1: Current (today's) cost per unit-of-measure and tree DBH. A zero cost is permitted.

Field 2: Unit-of-measure for which cost is specified. This field is required or the keyword is ignored.

1 = tree/acre harvested

- 2 = 1000 board-feet/acre 3 = 100 cubic-feet/acre
- Field 3: Smallest tree DBH in inches to which cost applies (greater than or equal). Default=0.0
- Field 4: Largest tree DBH in inches to which cost applies (less than). Default = 999.0

Field 5: Enter an "&" (without quotes) if a supplemental record follows the keyword.

Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field. Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

## HRVRVN (Harvest Revenue)

HRVRVN specifies commercial thinning or harvest price by species and unit-of-measure for up to eight different diameter-classes for each species and unit-of-measure combination. The unit-of-measure field controls the application of revenues and interpretation of diameters. If unit-of-measure is tree/acre harvested, 1000 board-feet/acre for harvested trees, or 100 cubic-feet/acre for harvested trees, then diameter is tree DBH. If unit-of-measure is 1000 board-feet/acre for harvested logs or 100 cubic-feet/acre for harvested logs, then diameter is log small-end inside-bark DIB. Species can be specified individually, as species groups or for all species simultaneously. Revenue is computed only for species explicitly specified or if an "ALL" species is entered. Values from this keyword are applied to harvests when the PCTSPEC specifications are met or exceeded. Revenues accrued during a cycle when the PRETEND keyword is active are reported only for that cycle, i.e., revenues are not carried forward to later cycles

- Field 1: Current (today's) price per unit-of-measure, diameter, and species. A zero price is permitted; this allows multiple units of measures to be output in the Harvest Volume and Gross Value Report without double-counting revenues. A zero price can also be used to avoid financially valuing trees that are cut but not removed, e.g., large logs left on site.
- Field 2: Unit-of-measure for the specified price. This field is required or the keyword is ignored.
  - 1 = tree/acre harvested
  - 2 = 1000 board-feet/acre for harvested trees
  - 3 = 100 cubic-feet/acre for harvested trees
  - 4 = 1000 board-feet/acre for harvested logs
  - 5 = 100 cubic-feet/acre for harvested logs
- Field 3: Smallest tree DBH or log DIB to which cost applies. Successive keywords define diameter classes from smallest entered diameter to the largest diameter in the

simulation. To avoid valuing large diameters enter a price of zero (field 1) and the minimum diameter above which this value applies, e.g., 32". Default = 0.0

- Field 4: Species for the specified price and unit-of-measure. Enter FVS species numeric or character code, species group name, or "ALL" (if field 4 is zero, blank, or "ALL", the price entered in field 1 applies to all species not otherwise specified). Default = 0
- Field 5: Enter an "&" (without quotes) if a supplemental record follows the keyword.

Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field. Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

Note: Prices for species can be entered several different ways; individually by species ID, by species group, or for all species simultaneously. Prices are always assigned to individual species even if species group or "ALL" are specified, i.e., a species group simply facilitates specifying prices that are internally assigned to each species. If prices are entered for a species and unit-of-measure combination using keywords specifying individual species and species groups then diameter classes are created from both sets of keywords. If prices are first entered via individual species or species groups then any later keywords with "ALL" will only affect species which had not been specifically identified and will not alter prices entered for an individual species or species group. Hence, keyword order can be important; keywords using the "ALL" species should generally be placed last in the input file in order to avoid creating diameter classes from keywords specifying "ALL" and specific species keywords.

## LBSCFV (Pounds per Harvested Cubic-Foot Volume)

LBSCFV specifies value for converting one harvested cubic-foot of volume to pounds. This keyword does not affect calculations; it simply adds weight for harvested volume to the Harvest Volume and Gross Value Report. Only species explicitly specified will have conversion values, unless a default species is entered. If a default species (0, blank, or ALL) is entered, it does not overwrite entered species or species groups, provided it occurs after keywords for individual species or species groups are submitted. A maximum of one keyword entry per species is allowed; additional keywords are ignored.

Field 1: Value for converting one harvested cubic-foot of volume to pounds.

Field 2: Species for which the conversion factor applies. Enter FVS species numeric or character code, or species group name. If field is zero, blank, or "ALL" the conversion value applies to all species. If species are first entered individually or by species groups then any later keywords with "ALL" will only affect species which had not been previously identified and. Keyword order is important; if "ALL" is

encountered first then individual species or species groups on following keywords will not be recognized. Default = 0

## MECHCST (Mechanical Site Prep Cost)

MECHCST specifies per acre mechanical site prep cost. Mechanical site prep cost is counted in ECON whenever mechanical site prep has been completed in FVS (specified by the Regeneration Establishment Extension MECHPREP keyword). If more than one keyword is submitted, only the last is used.

Field 1: Current (today's) cost per acre.

Field 3: Enter an "&" (without quotes) if a supplemental record follows the keyword.

Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field. Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

## **NOTABLE (Suppress ECON Table Output)**

NOTABLE specifies suppression of ECON output reports.

Field 1: Suppress output of reports, default=0, no reports are suppressed.

- 1 = suppress all ECON output reports
- 2 = suppress Harvest Volume and Gross Value Report

## PCTFXCST (Pre-Commercial Thinning Fixed Cost)

PCTFXCST specifies per acre pre-commercial thinning cost. Values from this keyword are applied to harvests only when the PCTSPEC specifications are not met. Costs incurred during a cycle when the PRETEND keyword is active are reported only for that cycle, i.e., costs are not carried forward to later cycles. A maximum of eight keywords may be specified; additional keywords are ignored. Each cost is additive with previously submitted costs.

Field 1: Current (today's) cost per acre.

- Field 2: Label describing pre-commercial cost (e.g., sale preparation). This field is for documentation only; it is not used after the keyword is submitted.
- Field 3: Enter an "&" (without quotes) if a supplemental record follows the keyword.

## Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field.

Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

## **PCTSPEC (Pre-Commercial Thinning Specification)**

PCTSPEC specifies quadratic mean diameter (QMD) in inches and total per-ace harvested volume to differentiate pre-commercial thinning from commercial thinning or harvest. Pre-commercial thinning always incurs costs while commercial thinning or harvest may accrue costs and revenues. If the average QMD from all harvested trees is greater than or equal to the specified QMD and the total harvested volume per acre is greater than or equal to the specified volume, the entry is considered a commercial harvest, otherwise the harvest is assumed a pre-commercial thinning. If this keyword is not used, all harvests are assumed commercial. If more than one keyword is entered, only the last is used.

- Field 1: Minimum QMD in inches of all harvested trees to be considered a commercial harvest. Default = 0.0
- Field 2: Unit-of-measure for minimum volume. This field is required or the keyword is ignored.
  - 2 = board-feet/acre
  - 3 = cubic-feet/acre
- Field 3: Minimum volume per acre to be considered a commercial harvest. Default = 0.0

## **PCTVRCST** (Pre-Commercial Thinning Variable Cost)

PCTVRCST specifies pre-commercial thinning cost by unit-of-measure and tree DBH. Values from this keyword are applied to harvests only when the PCTSPEC specifications are not met. Costs incurred during a cycle when the PRETEND keyword is active are reported only for that cycle, i.e., costs are not carried forward to later cycles. A maximum of eight keywords may be specified; additional keywords are ignored.

Field 1: Current (today's) cost per unit-of-measure and tree DBH.

- Field 2: Unit-of-measure for which cost is specified. This field is required or record is skipped.
  - 1 = tree/acre removed
  - 2 = 1000 board-feet/acre
  - 3 = 100 cubic-feet/acre
- Field 3: Smallest tree DBH in inches to which cost applies (greater than or equal). Default=0.0
- Field 4: Largest tree DBH in inches to which cost applies (less than). Default = 999.0

Field 5: Enter an "&" (without quotes) if a supplemental record follows the keyword.

Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field. Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

## PLANTCST (Planting Cost)

PLANTCST specifies planting cost. Planting costs are counted in ECON whenever planting has been accomplished in FVS (specified by the FVS PLANT keyword). A maximum of two keywords may be specified, one for each unit-of-measure. If more than one keyword is submitted with the same unit-of-measure only the first keyword is recognized. If keywords are submitted for both per acre and per 1000 trees units, the two costs will be additive. Costs per 1000 trees planted are accumulated for each FVS PLANT keyword executed, but costs per acre are only charged for each year that planting occurs, regardless of the number of FVS PLANT keywords submitted.

Field 1: Current (today's) cost per unit-of-measure.

Field 2: Unit-of-measure for which cost is specified. This field is required or record will be skipped.

6 = per acre 7 = 1000 planted trees/acre

Field 3: Enter an "&" (without quotes) if a supplemental record follows the keyword.

#### Supplemental Record:

Value rate changes are specified on the supplemental record and are entered as a rate and duration pair. The rate as percent change is entered in the first five-character field and the duration in years is entered in the next five-character field. Rate must be greater than or equal to -100% and duration must be greater than zero. Up to eight rate/duration pairs can be entered on the supplemental record.

#### **PRETEND** (Pretend to Simulate a Harvest)

PRETEND requests that economic benefits and costs be calculated for a hypothetical (i.e., "pretend") harvest. When PRETEND is active, harvest costs and revenues are computed, but removals are not made from FVS tree records. When active, harvest costs and revenues are reported in the cycle in which they occur but are not accumulated across cycles. The PRETEND keyword is effective only when active in the beginning year of a cycle in which a harvest is simulated, because FVS conducts all harvests in the first year of a cycle. Only harvest costs and revenues are affected by this keyword. PRETEND activation can be turned on and off during the simulation by setting different activation times and durations. If multiple PRETEND keywords are entered for the same cycle they are acted upon in ascending sequence, but the keyword specified last determines the time when PRETEND activation ends.

Field 1: Year or cycle activating "pretend" mode.

- Field 2: Duration, in years (not cycles) that "pretend" mode is active. To suspend "pretend" mode in a period, enter duration of zero. Default = 999.
- Note: PRETEND can be started conditionally using the Event Monitor; if the keyword is embedded in an IF-THEN-ENDIF sequence then field 1 is interpreted as years from the time the condition is true until PRETEND becomes active, or in other words, a lag time (e.g., a 5 in field 1 means wait 5 years after condition is true to initiate PRETEND). The PARMS feature may be used to set the duration period; the word PARMS must begin between columns 21 through 30.
- Note: The PRETEND keyword acts in addition to the FVS MINHARV keyword; if MINHARV is specified, harvest must meet MINHARV conditions in order to be simulated in a "pretend" fashion.

## **SPECCST** (Special Cost)

SPECCST specifies a once per cycle cost. Examples are periodic stand exam costs or a one-time fire suppression cost. In variants that do not include the "full establishment" regeneration model, this keyword can be used to specify site preparation costs. Any number of special cost keywords can be entered; costs are additive within and across cycles.

- Field 1: Year or cycle in which the special cost is to occur. If zero is entered the cost will be incurred at the beginning of the first year of every cycle in which ECON is active.
- Field 2: Label describing special cost (e.g., pruning,). This field is for documentation only; it is not used after the keyword is submitted.
- Field 3: Dollar value of special cost
- Note: SPECCST can be specified conditionally using the Event Monitor; if the keyword is embedded in an IF-THEN-ENDIF sequence then field 1 is interpreted as years from the time the condition is true until the special cost occurs, or in other words, a lag time (e.g., a 5 in field 1 means wait 5 years after condition is true to incur the cost). The PARMS feature may be used to set the cost; the word PARMS must begin between columns 31 through 40.

## **SPECRVN (Special Revenue)**

SPECRVN specifies a once per cycle revenue. Examples are periodic mushroom harvests or a onetime bough sale. Any number of special revenue keywords can be entered; revenues are additive within and across cycles.

- Field 1: Year or cycle in which the special revenue is to occur. If zero is entered the revenue will accrue at the end of the first year of every cycle in which ECON is active.
- Field 2: Label describing special revenue (e.g., boughs). This field is for documentation only; it is not used after the keyword is submitted.

Field 3: Dollar value of special revenue

Note: SPECRVN can be specified conditionally using the Event Monitor; if the keyword is embedded in an IF-THEN-ENDIF sequence then field 1 is interpreted as years from the time the condition is true until the special revenue accrues, or in other words, a lag time (e.g., a 5 in field 1 means wait 5 years after condition is true to accrue incur the revenue. The PARMS feature may be used to set the revenue; the word PARMS must begin between columns 31 through 40.

## **STRTECON (ECON Start or Re-initialization Year)**

STRTECON specifies the beginning time for starting economic calculations or reinitializing the ECON investment period during a simulation. The STRTECON year may be an intermediate year within a FVS cycle. This keyword also sets the startup parameters for discount rate, known soil expectation value (SEV), and SEV computation. Multiple keywords can be submitted, each initiating a new investment period, new discount rate and new SEV parameters. If more than one STRTECON keywords is submitted for a single cycle, the investment period and start parameters will be re-initialized to the last keyword record submitted for that cycle.

- Field 1: Year or cycle when economic calculations start. If the ECON start-year occurs after the first year of a cycle then harvests in that cycle will not be included in ECON calculations because FVS performs harvests in the first year of each cycle. Default = cycle 1.
- Field 2: Percentage discount rate, greater than or equal to zero (e.g., 5.25). Default = 0.
- Field 3: Per acre dollar value of the known SEV; must be greater than zero. Specifying a known SEV results in the calculation "value of forest" (land plus standing harvestable timber) and "value of trees" (harvestable timber separate from land). If a value is entered in this field then SEV will not be calculated, regardless of the value in Field 4, default = 0.
- Field 4: Compute the SEV for each cycle; turns the computation of SEV on and off. This field only has affect if field 3 is blank or zero and the discount rate is greater than zero; SEV is undefined for a zero discount rate.
  0 = do not compute SEV, default.
  1 = do compute SEV
- Note: STRTECON can be conditionally specified using the Event Monitor. If the keyword is embedded in an IF-THEN-ENDIF sequence then field 1 is interpreted as years from the time the condition is true until economic calculation starts or the investment period is reinitialized, or in other words, a lag time (e.g., a 5 in field 1 means wait 5 years after condition is true to start or reinitialize economic calculations).
- Note: Extremely large discount rates may result in numerical overflow in some calculations.

## **EVENT MONITOR VARIABLES**

ECON defines variables for use in Event Monitor expressions. Because ECON calculations are made near the end of the FVS cycle, variables are only defined after the first cycle, and represent values as of the end of each cycle. Therefore, ECON variables can be used to affect actions only in following cycles. The following Event Monitor variables are defined (ECON summary measures names are shown in parenthesis when available). ECON measures "realizable rate of return" and "benefit cost ratio" are not output, as they are readily computed from other variables.

- DISCCOST accumulated discounted costs plus any "pretend" harvest costs in the current cycle (present value costs).
- DISCRATE the discount rate as specified on the STRTECON keyword, always defined.
- DISCREVN accumulated discounted revenues plus any "pretend" harvest revenues in the current cycle (present value revenues).
- ECCUFT- cubic feet harvest volume valued by the Econ Extension. This value could differ from cubic feet harvest amounts elsewhere in FVS, because some harvest volume may have no economic value based on log sizes and species, as specified on ECON HRVRVN keywords.
- ECBDFT- board feet harvest volume valued by the Econ Extension. This value could differ from board feet harvest amounts elsewhere in FVS, because some harvest volume may have no economic value based on log sizes and species, as specified on ECON HRVRVN keywords.
- FORSTVAL present net value of cash flows from harvested timber plus land value, including any "pretend" harvest cash flows in the current cycle ("value of forest").
- HARVCOST total of harvest costs from commercial harvests during a cycle, including any "pretend" harvest cost in the current cycle; defined if harvests were simulated.
- HARVREVN total of all revenue from commercial harvests during a cycle, including any "pretend" harvest revenue in the current cycle; defined if harvests were simulated.
- IRR internal rate of return in percent including any "pretend" harvest cash flows in the current cycle (internal rate of return).
- PCTCOST total of all harvest costs from pre-commercial harvests during a cycle; defined if pre-commercial harvests were simulated.
- PNV accumulated present net value period including "pretend" harvest cash flows in the current cycle (present net value).
- RPRODVAL present net value of cash flows from harvestable timber separate from land, including any "pretend" harvest cash flows in the current cycle ("value of trees").
- SEV accumulated soil expectation value including "pretend" harvest cash flows in the current cycle (soil expectation value).
- UNDISCST accumulated undiscounted costs plus any "pretend" harvest costs in the current cycle (undiscounted costs).

UNDISRVN – accumulated undiscounted revenues plus any "pretend" harvest revenues in the current cycle (undiscounted revenue).

## VI. EXAMPLE KEYWORD FILES

This section lists the keyword files used to create the examples presented in Section II. The listings can be "cut and pasted" to create a keyword file for use in FVS.

## Example 1A keywords – timber management objective

StdIdent				9			
ECON_UserManualExam	ple_1A Ec	onomical	ly effici	lent time	to harvest	an existing	stand.
Screen			-			-	
InvYear 200	4						
StdInfo	5	30		0	0	30	
Design		1	999	1	0	1	
-	.0						
*Turn off any ingro		atural r	egenerati	lon			
Estab			2				
NoAuTaly							
NoInGrow							
End							
ThinDBH	0	7. 9	99.	0.0	All	16.	0.0
*Begin ECON Extensi	on keywor.	ds					
Econ							
STRTECON	1	4	0	0			
*Make all harvest "	pretend"	harvests					
PRETEND	1						
ANNUCST	3 Mgmt Co	ost					
HRVVRCST 9	0	2	6.0	12.0			
HRVVRCST 7	0	2	12.0	16.0			
HRVVRCST 5	0	2	16.0	22.0			
HRVVRCST 3	0		22.0	999.0			
HRVRVN 9	0	4	10.0	DF			
HRVRVN 8	80	4	4.0	DF			
HRVRVN 14			16.0	DF			
HRVRVN 25	0		18.0	DF			
HRVRVN 30			20.0	DF			
HRVRVN 40			22.0	DF			
HRVRVN 50			24.0	DF			
	50	4	6.0	WH			
HRVRVN 10			10.0	WH			
HRVRVN 25			20.0	WH			
	20	4	4.0	ALL			
	50		10.0	ALL			
HRVRVN 30			14.0	ALL			
HRVRVN 50	10	4	20.0	ALL			
End *End ECON Extension	Irormondo						
*End ECON Extension TreeData 1	.5	<b>)</b>					
				0			
	0 5			0			
	2.0 7			0			
	1.0 15			0			
	.0 25			0			
	5.0 35			0			
	5.0 44			0			
	.0 52			0			
	8.0 60			0			
1 10 10.1DF 9				0			
1 11 10.1DF 10	0.0 72			0			
1 12 15.1DF 11	.0 77			0			
1 13 15.1DF 12	2.0 82			0			
1 14 15.1DF 13	8.0 86			0			
1 15 15.1DF 14	.0 89			0			
1 16 10.1DF 15				0			
1 17 5.1DF 16				0			
1 18 5.1DF 17				0			
1 19 5.1WH 18				0			
1 20 5.1WH 19				0			
1 21 10.1RC 10	0.0 105			0			
-999							

Process

STOP

# Example 1B keywords – continuous forest-cover management objective

StdIdent							
ECON_User	ManualExample_	1B Economi	cally eff	icient time	to harvest	an exis	ting stand.
Screen							
InvYear	2004						
StdInfo		530		0	0	30	
Design		1	999	1	0	1	
NumCycle	10						
-	any ingrowth	and natura	l regener	ation			
Estab	ang 11910.01	and nacaro	1 1090101				
NoAuTaly							
NoInGrow							
End	2004	C	10	0 00		0	10 0
ThinDBH	2004	6.	16.	0.90	All	0.	10.0
ThinDBH	2014	6.	17.	0.90	All	0.	10.0
ThinDBH	2024	6.	18.	0.90	All	0.	10.0
ThinDBH	2034	6.	19.	0.90	All	0.	10.0
ThinDBH	2044	б.	20.	0.90	All	0.	10.0
ThinDBH	2054	б.	22.	0.90	All	0.	10.0
ThinDBH	2064	б.	25.	0.90	All	0.	10.0
ThinDBH	2074	б.	27.	0.90	All	Ο.	10.0
ThinDBH	2084	б.	28.	0.90	All	0.	10.0
ThinDBH	2094	б.	30.	0.90	All	0.	10.0
	ON Extension k						
Econ		07.101.0D					
STRTECON	1	4	0	0			
	harvest "pret			0			
	larvest pret	enu narve	:515				
PRETEND		nt Cast					
ANNUCST	-	mt Cost					
HRVFXCST	100						
HRVVRCST	80	2	6.0	12.0			
HRVVRCST	70	2	12.0	16.0			
HRVVRCST	50	2	16.0	999.0			
HRVRVN	120	4	10.0	DF			
HRVRVN	80	4	4.0	DF			
HRVRVN	160	4	16.0	DF			
HRVRVN	200	4	20.0	DF			
HRVRVN	200	4	22.0	DF			
HRVRVN	300	4	24.0	DF			
HRVRVN	500	4	24.0	DF			
HRVRVN	50	4	6.0	WH			
HRVRVN	100	4	10.0	WH			
HRVRVN	20	4	4.0	ALL			
HRVRVN	50	4	10.0	ALL			
HRVRVN	300	4	16.0	ALL			
HRVRVN		4					
	500	4	20.0	ALL			
End	The form of the large						
	Extension key	words					
TreeData	15	-		2			
	100.1DF 0.1	1		0			
1 2		5		0			
1 3	40.0DF 2.0	7		0			
1 4	30.1DF 3.0	15		0			
1 5	20.1DF 4.0	25		0			
16	10.1DF 5.0	35		0			
1 7	10.1DF 6.0	44		0			
1 8	10.1DF 7.0	52		0			
1 9	10.1DF 8.0	60		0			
1 10	10.1DF 9.0	66		0			
1 10	10.1DF 9.0	72		0			
	15.1DF 11.0						
$   \begin{array}{c}     1 \\     1 \\     1 \\     1 \\   \end{array} $		77		0			
1 13	15.1DF 12.0	82		0			
1 14	15.1DF 13.0	86		0			
1 15	15.1DF 14.0	89		0			
1 16	10.1DF 15.0	92		0			
1 17	5.1DF 16.0	95		0			
1 18	5.1DF 17.0	98		0			
1 19	5.1WH 18.0	101		0			

0 0

1 20	5.1WH 19.0	103	
1 21	10.1RC 10.0	105	
-999			
Process			
STOP			

#### Example 2 keywords – calculate SEV

StdIdent ECON\_UserManualExample\_2 Calculate SEV for a perpetual management prescription. Screen InvYear 2004 530 0 30 StdInfo 1 0 Design 1 999 1 0 1 10 NumCvcle \*Regenerate the residual stand, limiting natural regen & ingrowth 2004 Estab NOAUTALY NOINGROW 250 2004 DF PLANT PLANT 2004 WP 350 End \*Cleaning and commercial thinning ThinBTA 2034 0.9 0.50 9.0 300. 50. 0.0 ThinDBH 2034 4. 12. 0.50 All \*Cleaning of natural regen after commercial thinning 5.0 ThinBBA 2034 0. 0.8 0.0 \*Pretend harvests to leave 16 residual trees per acre ThinDBH 2044 б. 0.0 99 1.0 A11 16. ThinDBH 2054 б. 99. 1.0 All 16. 0.0 ThinDBH 2064 6. 99. 1.0 All 16. 0.0 ThinDBH 2074 6. 99. 1.0 All 16. 0.0 2084 ThinDBH б. 99. 1.0 All 16. 0.0 ThinDBH 2094 6. 99. 1.0 All 16. 0.0 \*Begin ECON Extension keywords 1.0 Econ 1 0 StrtEcon 4 1 \*Make all harvests beginning in 2040 "pretend" harvests PRETEND 2040 ANNUCST 1 Mgmt Cost 1 Cycle\_1 2 SPECCST SPECCST 2 Cycle\_2 5 PLANTCST 100 7 HRVVRCST 80 2 6.0 12.0 70 HRVVRCST 2 12.0 16.0 HRVVRCST 50 2 16.0 999.9 HRVRVN 50 4 4.0 ALL 175 9.0 HRVRVN 4 ALL 200 4 12.0 HRVRVN ALL HRVRVN 225 4 14.0 ALL HRVRVN 275 4 16.0 ALL 300 HRVRVN 4 18.0 ALL HRVRVN 350 4 20.0 ALL HRVRVN 400 4 24.0 ALL \*Zero price allows output of harvested trees/acre w/o affecting revenue 0 1 0 HRVRVN ALL \*Harvests less than 1000 board-feet per acre are pre-commercial PCTSPEC 0.0 1000.0 2 End \*End ECON Extension keywords TreeData 15 1.1DF 16 5.0 35 0 1 7 1.1DF 6.0 44 0 1 8 1.1DF 7.0 52 0 19 1.1DF 8.0 60 0 1 10 1.1DF 9.0 66 0 1 11 1.1DF 10.0 72 0 1 12 1.1DF 11.0 77 0 1 13 1.1DF 12.0 82 0 1.1DF 13.0 1 14 86 0 1.1DF 14.0 0 1 15 89

1	16	1.1DF	15.0	92	0
1	17	1.1DF	16.0	95	0
1	18	1.1DF	17.0	98	0
1	19	1.1WH	18.0	101	0
1	20	1.1WH	19.0	103	0
1	21	1.1RC	10.0	105	0
-999					
Proce	ess				
STOP					

#### Example 3 keywords – preferred time to initiate future perpetual prescription

StdIdent ECON\_UserManualExample\_3 - Economically efficient time to implement future perpetual prescription. Screen InvYear 2004 StdInfo 530 0 0 30 999 0 Design 1 1 1 NumCycle 10 \*Turn off any ingrowth and natural regeneration Estab NoAuTaly NoInGrow End 7. 999. 0.0 A11 16. 0.0 THINDBH 0 \*Begin ECON Extension keywords Econ 2004 4.0 120 0 StrtEcon \*Make all harvest "pretend" harvests PRETEND 1 300 ANNUCST 3 Mgmt Cost HRVVRCST 90 2 6.0 12.0 70 2 HRVVRCST 12.0 16.0 16.0 HRVVRCST 50 2 22.0 HRVVRCST 30 2 22.0 999.0 90 4 HRVRVN 10.0 DF HRVRVN 80 4 4.0  $\mathsf{DF}$ HRVRVN 140 4 16.0 DF HRVRVN 250 4 18.0 DF HRVRVN 300 4 20.0 DF 400 4 22.0 HRVRVN DF 500 4 24.0 DF HRVRVN HRVRVN 50 4 6.0 WH HRVRVN 100 4 10.0 WH 20.0 HRVRVN 250 4 WH HRVRVN 20 4 4.0 ALL HRVRVN 50 4 10.0 ALL HRVRVN 300 4 14.0  $\operatorname{ALL}$ HRVRVN 500 4 20.0 ALL End TreeData 15 1 1 100.1DF 0.1 0 1 1 2 50.1DF 1.0 5 0 40.0DF 7 0 1 3 2.0 1 4 30.1DF 3.0 15 0 1 5 20.1DF 4.0 0 25 1 6 10.1DF 5.0 35 0 1 7 10.1DF 6.0 44 0 10.1DF 7.0 1 8 52 0 1 9 10.1DF 8.0 60 0 10.1DF 1 10 9.0 66 0 1 11 10.1DF 10.0 72 0 1 12 15.1DF 11.0 77 0 1 13 15.1DF 12.0 82 0 1 14 15.1DF 13.0 86 0 1 15 15.1DF 14.0 89 0 1 16 10.1DF 15.0 92 0 0 1 17 5.1DF 16.0 95 1 18 5.1DF 17.0 98 0 5.1WH 18.0 1 19 101 0 5.1WH 19.0 0 1 20 103

0

1 21 10.1RC 10.0 105 -999 Process STOP

## **Example 4 keywords – dynamically initialize a preferred perpetual prescription**

ECON\_UserManualExample\_4 - Dynamically initiate a future perpetual prescription. SCREEN INVYEAR 2004 STDINFO 530 1 0 0 30 999 DESIGN 1 0 1 1 NUMCYCLE 16 10 TIMEINT 0 \*Initialize control variables compute 1.0  $DO\_SEV = 0$ WAIT = 0end \*Test for current stand at target (90th % > 21" dbh), and re-start ECON w/ SEV calculation if 999 DBHDIST(3,5) gt 21.0 then compute  $DO\_SEV = 1$ end \*Harvest current stand leaving 16 residual trees 999.9 THINBTA 0 16 1.0 0.0 \*Set wait-time to 1-year for StrtEcon, and PRETEND ECON StrtEcon 1 4 1 999 PRETEND 1 END \*Regenerate residual stand as part of perpetual prescription ESTAB NOAUTALY NOINGROW 200 PLANT 1 DF PLANT 1 WH 200 100 PLANT 1 RC END endif \*Track control variables for initiating perpetual prescription if 0 DO\_SEV gt 0 then compute WAIT = WAIT + 1 end endif \*Check min volume in 6-20 DBH trees > 5000 Bd Ft volume for "pretend" harvest if DO\_SEV eq 1 and SpMcDBH(4,All,0,6.0,21.0,0.0,999.0,0) gt 5000. and WAIT gt 1 then THINBTA 0 16 1.0 0.0 999.9 endif \*Begin ECON Extension keywords ECON StrtEcon 1 4 0 0 PLANTCST 50 б HRVVRCST 90 2 6.0 12.0 HRVVRCST 60 2 12.0 16.0 2 HRVVRCST 30 16.0 22.0 HRVVRCST 25 2 22.0 999.0 175 HRVRVN 4 4.0 DF HRVRVN 300 4 10.0 DF HRVRVN 350 4 16.0 DF HRVRVN 450 4 20.0 DF HRVRVN 475 4 22.0 DF 500 4 DF HRVRVN 24.0

HRVRVN       100       4       10.0       WH         HRVRVN       250       4       20.0       WH         HRVRVN       120       4       4.0       ALL         HRVRVN       250       4       10.0       ALL         HRVRVN       350       4       14.0       ALL         HRVRVN       500       4       20.0       ALL         *Zero price outputs harvested trees-per-acre harvested w/o affecting revenue       HRVRVN       0       1       0         *Zero price outputs harvested cubic-foot volume by tree w/o affecting revenue       *       *       *       *
HRVRVN12044.0ALLHRVRVN250410.0ALLHRVRVN350414.0ALLHRVRVN500420.0ALL*Zero price outputs harvested trees-per-acreharvested w/o affecting revenueHRVRVN010ALL
HRVRVN250410.0ALLHRVRVN350414.0ALLHRVRVN500420.0ALL*Zero price outputs harvested trees-per-acreharvested w/o affecting revenueHRVRVN010ALL
HRVRVN350414.0ALLHRVRVN500420.0ALL*Zero price outputs harvested trees-per-acreharvested w/o affecting revenueHRVRVN010ALL
HRVRVN500420.0ALL*Zero price outputs harvested trees-per-acre harvested w/o affecting revenueHRVRVN010ALL
*Zero price outputs harvested trees-per-acre harvested w/o affecting revenue HRVRVN 0 1 0 ALL
HRVRVN 0 1 0 ALL
*Zero price outputs harvested subjg-foot volume by tree $w/c$ offecting revenue
Dero price oucputs narvested cubic-root vorume by tree w/O directing revenue
HRVRVN 0 3 0 ALL
*Zero price outputs harvested cubic-foot volume by log w/o affecting revenue
HRVRVN 0 5 0 ALL
*Harvests < 5000 board-feet per acre are pre-commercial
PCTSPEC 0.0 2 5000.0
End
*End ECON Extension keywords
TreeData 15
1 1 100.1DF 0.1 1 0
1 2 50.1DF 1.0 5 0
1 3 40.0DF 2.0 7 0
1 4 30.1DF 3.0 15 0
1 5 20.1DF 4.0 25 0
1 6 10.1DF 5.0 35 0
1 7 10.1DF 6.0 44 0
1 8 10.1DF 7.0 52 0
1 9 10.1DF 8.0 60 0
1 10 10.1DF 9.0 66 0
1 11 10.1DF 10.0 72 0
1 12 15.1DF 11.0 77 0
1 13 15.1DF 12.0 82 0
1 14 15.1DF 13.0 86 0
1 15 15.1DF 14.0 89 0
1 16 10.1DF 15.0 92 0
1 17 5.1DF 16.0 95 0
1 18 5.1DF 17.0 98 0
1 19 5.1WH 18.0 101 0
1 20 5.1WH 19.0 103 0
1 21 10.1RC 10.0 105 0
-999
Process
STOP

#### Example 5 keywords – value immature timber or "reprod"

StdIdent ECON\_UserManualExample\_5 Value the trees in an immature stand given known SEV. Screen InvYear 2004 530 StdInfo 0 0 30 999 Design 1 1 0 1 NumCycle 10 \*Harvest to create initial conditions for long-term managment THINDBH 0 7. 999 1.0 All 16. 0.0 \*Begin ECON Extension keywords Econ StrtEcon 120 0 1 4 \*Make all harvest "pretend" harvests PRETEND 1 HRVVRCST 80 2 6.0 12 60 2 12.0 HRVVRCST 90 HRVRVN 4 4.0 DF HRVRVN 120 4 10.0 DF 4 DF HRVRVN 240 12.0 End TreeData 15 1 1 100.1DF 4.0 1 0 1 2 60.1DF 5.0 1 3 50.1DF 6.0 5 0 7 0 1 4 40.1DF 7.0 15 0 1 5 40.1DF 8.0 0 25

1	6	40.1DF 9.0	35	0
1	7	40.1DF 10.0	44	0
1	8	30.1DF 11.0	52	0
-999				
Proce	ss			

Process STOP

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