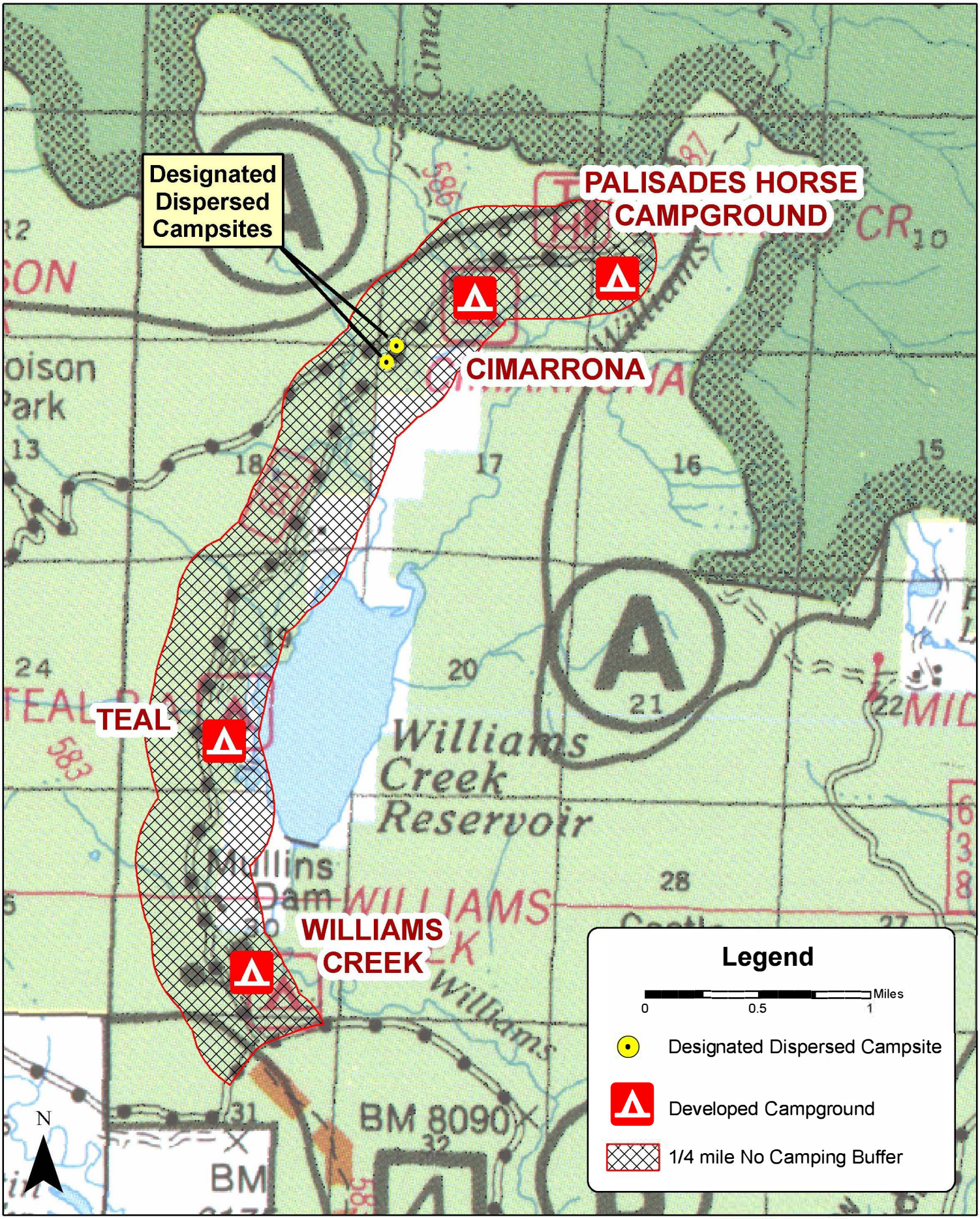EXHIBIT A (SJ-2019-01)