



U.S. Department of Agriculture
Northeastern Area
State and Private Forestry



**WOOD EDUCATION
AND
RESOURCE CENTER**

310 Hardwood Lane
Princeton, WV 24740
304-487-1510
www.na.fs.fed.us/werc

Preliminary Feasibility Report

Biomass Heating Analysis for Salmon River Central School

Fort Covington, New York

Prepared by:

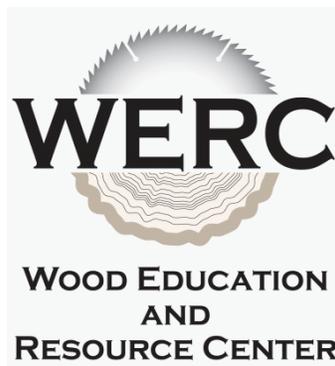


YELLOW WOOD
associates, inc.
228 North Main Street
St. Albans, VT 05478
Phone: (802)524-6141
www.yellowwood.org

Richmond Energy Associates, LLC

2899 Hinesburg Road
Richmond, VT 05477
Phone: (802) 434-3770





The Wood Education and Resource Center is located in Princeton, W.Va., and administered by the Northeastern Area State and Private Forestry unit of the U.S. Department of Agriculture Forest Service. The Center's mission is to work with the forest products industry toward sustainable forest products production for the eastern hardwood forest region. It provides state-of-the-art training, technology transfer, networking opportunities, applied research, and information. Visit www.na.fs.fed.us/werc for more information about the Center.

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, age, disability, and where applicable, sex, marital status, familial status, parental status, religion, sexual orientation, genetic information, political beliefs, reprisal, or because all or part of an individual's income is derived from any public assistance program. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA's TARGET Center at (202) 720-2600 (voice and TDD). To file a complaint of discrimination, write to USDA, Director, Office of Civil Rights, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, or call (800) 795-3272 (voice) or (202) 720-6382 (TDD). USDA is an equal opportunity provider and employer.

The information contained herein creates no warranty either express or implied. The USDA Forest Service, its officers, employees, and project partners assume no liability for its contents or use thereof. Use of this information is at the sole discretion of the user.

Table of Contents

EXECUTIVE SUMMARY	1
INTRODUCTION	4
ANALYSIS ASSUMPTIONS.....	5
DESCRIPTION OF THE EXISTING HEATING SYSTEM	5
DESCRIPTION OF THE PROPOSED BIOMASS SYSTEM	6
LIFE CYCLE COST METHODOLOGY	8
FUEL OIL COST ASSUMPTIONS.....	9
WOODCHIP FUEL COST ASSUMPTIONS.....	9
INFLATION ASSUMPTIONS.....	10
OPERATION AND MAINTENANCE ASSUMPTIONS	11
STATE SCHOOL CONSTRUCTION AID	12
FINANCING ASSUMPTIONS.....	12
BIOMASS SCENARIO ANALYSIS.....	13
ADDITIONAL ISSUES TO CONSIDER.....	16
ENERGY MANAGEMENT	16
ENERGY EFFICIENCY.....	16
COMMISSIONING	16
HOT WATER VS. STEAM HEATING DISTRIBUTION	17
PROJECT FUNDING POSSIBILITIES	18
USDA FUNDING OPPORTUNITIES.....	18
QUALIFIED SCHOOL CONSTRUCTION BOND.....	18
MUNICIPAL LEASE / PURCHASE	19
CARBON OFFSETS.....	19
PERMITTING.....	21
CONCLUSIONS AND RECOMMENDATIONS.....	24
APPENDICES.....	27
SENSITIVITY ANALYSIS	27
DISCUSSION OF BIOMASS FUELS.....	28
BIOMASS FUEL SUPPLIERS.....	31

List of Figures

<i>Figure 1: Fuel Use</i>	<i>5</i>
<i>Figure 2: Proposed Biomass Boiler Location</i>	<i>6</i>
<i>Figure 3: Williamstown, VT High School Woodchip Boiler Plant</i>	<i>7</i>
<i>Figure 4: Woodchip and Fossil Fuel Inflation</i>	<i>10</i>
<i>Figure 5: Annual Cash Flow Graph for Woodchip Scenario</i>	<i>14</i>
<i>Figure 6: Carbon Cycle Illustration.....</i>	<i>20</i>
<i>Figure 7: Particulate Emissions.....</i>	<i>22</i>

List of Tables

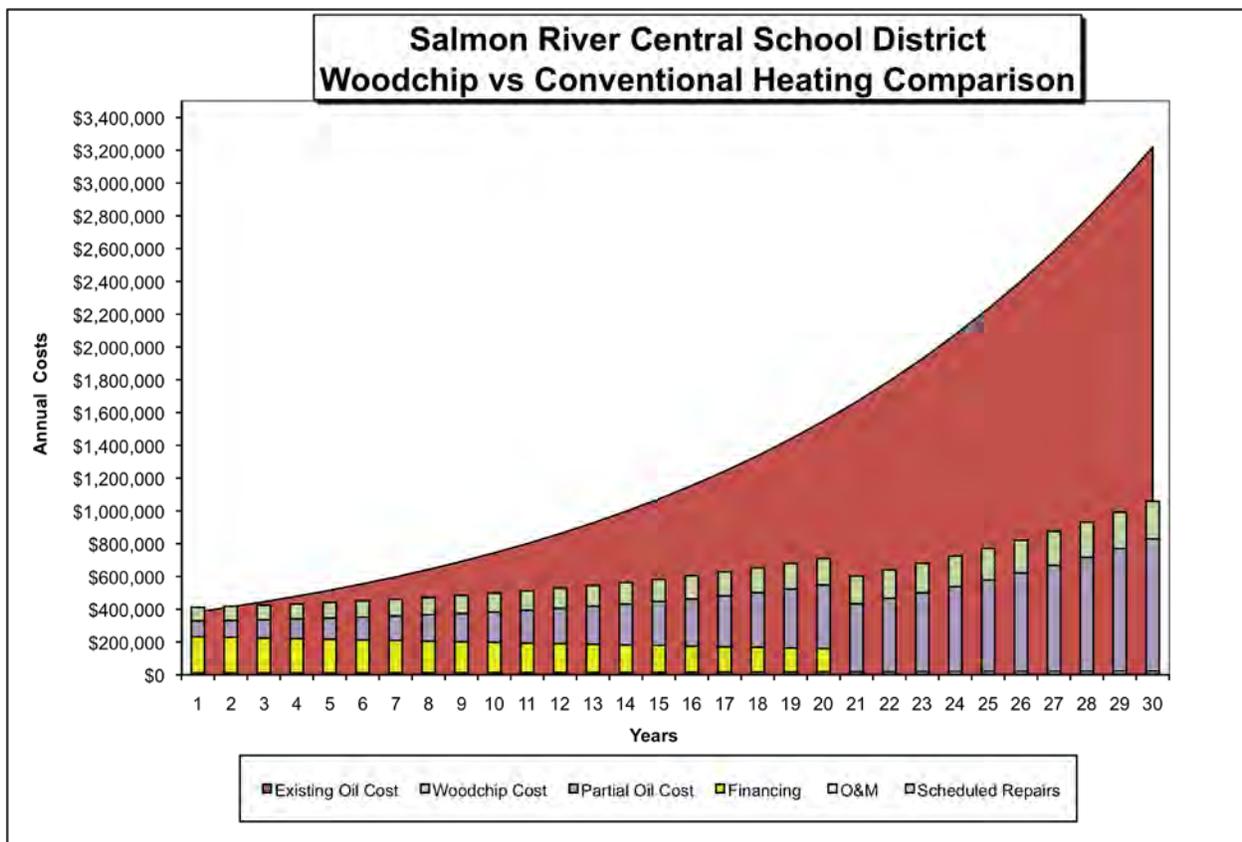
<i>Table 1: Woodchip Scenario Analysis Assumptions.....</i>	<i>13</i>
<i>Table 2: 30-Year Life Cycle Analysis Spreadsheet for Woodchip Scenario</i>	<i>15</i>
<i>Table 3: Comparison of Boiler Emissions Fired by Woodchips and Distillate Oil.....</i>	<i>21</i>
<i>Table 4: Wood and Fuel Oil Prices Vary - Interest and Inflation Rates Held Constant</i>	<i>27</i>
<i>Table 5: Interest and Fuel Oil Inflation Rates Vary - Wood Fuel and General Inflation Rates Constant.....</i>	<i>27</i>

EXECUTIVE SUMMARY

Salmon River Central School is a large complex of connected buildings serving grades K-12 in Fort Covington, New York. The school has approximately 300,000 square feet of conditioned space which is heated by six boilers with three distribution systems. All six boilers use #2 fuel oil. The boilers are between 6 and 15 years old and maintenance staff report that they are in fair condition. The majority of the school has been upgraded to hot water distribution, but there is still a portion of the high school that utilizes steam distribution.

The district currently uses nearly 150,000 gallons of fuel oil on average each year. The average price paid by the school over the past two years was \$2.58 per gallon. At that price Salmon River will spend approximately \$384,000 on fuel oil this coming year.

The analysis provided in this report indicates that Salmon River Central School could save over \$11 million in operating costs over 30 years in today's dollars even when the cost of financing is included. The analysis shows more than \$205,000 in fuel savings in the first year alone.



Salmon River Central School appears to be an excellent candidate for a woodchip heating system. The school is well sited for a biomass boiler house. The existing boiler systems could work well to provide back-up and supplemental heat in combination with a wood fired boiler. The school has ready access to low cost woodchip fuel. We recommend the Salmon River Central School District take the following steps to investigate this opportunity further:

1. Hire an engineering firm to help refine the project concept and to obtain firm local estimates on project costs.
2. The school currently has multiple heating and distribution systems. Upgrading the remaining steam distribution in the High School has been included in its capital plan. We recommend that all systems be connected and converted to hot water distribution to fully take advantage of a biomass system. This would potentially allow for consolidation of all heating equipment into one boiler room that could house a woodchip boiler and back-up fuel oil boilers, creating extra space throughout the school. If Salmon River moves forward with a biomass project, the steam distribution should be upgraded to hot water at the same time.
3. The district is currently in the process of building an addition that will be heated by geothermal heat wells. We do not recommend connecting a biomass system with this new system. Geothermal systems do not typically work well with boiler based heating systems.
4. Emission regulations for commercial boilers will be changing in the near future. The EPA is undergoing a public review process for draft rules that could affect the type of equipment specified for a site like this. An allowance for pollution control equipment was included in the analysis for this report. The engineers hired by the district for a biomass project should carefully review the new rules and evaluate the best available technology options for pollution control devices when they are designing this project.
5. The US Forest Service may be able to provide some engineering technical assistance from an engineering team with biomass experience that is part of the program that funded this study. If the district moves forward with this project, they should contact Lew McCreery, the US Forest Service Biomass Coordinator for the Northeastern Area, to see what assistance can be provided. His contact information is: 304-285-1538, lmccreery@fs.fed.us.
6. Regardless of whether Salmon River moves forward with a biomass energy system, the district should consider energy efficiency improvements. The efficiency of the building envelope and ventilation equipment need to be considered when sizing new boiler equipment. The New York State Energy Research and Development Authority (NYSERDA) and/or the New York Power Authority (NYPA) should be engaged to develop comprehensive energy efficiency recommendations and proposals for incentives for efficiency upgrades before undertaking a major building project. This should be done regardless of whether or not the district moves ahead with a biomass project at this time. Information on energy efficiency programs are included in the *Biomass and Green Building Resources* binder accompanying this report.
7. The building complex currently uses a large volume of electricity and, in conjunction with any energy analysis or improvements, we recommend tracking energy use and completing an energy

audit. There is a particular opportunity for decreasing energy use through replacing the metal halide lights above the pool with high efficiency fluorescents. The district should talk with NYSERDA specifically about this opportunity.

8. In order to effectively measure progress toward energy efficiency goals, historical energy consumption data should be collected and updated frequently. There are many tools to help the district accomplish this. One such tool is the EPA Energy Star *Portfolio Manager* software. It is free public domain software that helps facility managers track energy and water use. This software can be downloaded at:

http://www.energystar.gov/index.cfm?c=evaluate_performance.bus_portfoliomanager.

9. Concurrent with the design of a biomass project, Salmon River should investigate potential woodchip fuel providers. The New York State Forest Utilization Program maintains an up-to-date list of biomass fuel suppliers. Their contact information is included in the appendices at the end of this report.

This preliminary feasibility study was prepared by Yellow Wood Associates in collaboration with Richmond Energy Associates for the Salmon River Central School. Both Yellow Wood and Richmond Energy have extensive community economic development experience and Richmond Energy specializes in biomass energy projects. This study was funded by the Wood Education and Resource Center, Northeastern Area State and Private Forestry, U.S. Department of Agriculture.

INTRODUCTION

There is a significant volume of low-grade biomass in the United States that represents a valuable economic and environmental opportunity if it can be constructively used to produce energy. Commercially available biomass heating systems can provide heat cleanly and efficiently in many commercial applications. Biomass heating technologies are being used quite successfully in over 40 public schools in Vermont alone and the concept of heating institutions with wood is catching on in several other areas of the United States and Canada. Good candidate facilities for biomass energy systems include those that have high heating bills, those that have either steam or hot water heating distribution systems and those that have ready access to reasonably priced biomass fuel.

This report is a pre-feasibility assessment specifically tailored to the Salmon River Central School District outlining whether or not woodchip heating makes sense for this facility from a practical perspective. In June 2010, staff from Yellow Wood Associates traveled to Fort Covington, NY to tour the school. This assessment includes site specific fuel savings projections based on historic fuel consumption, and provides facility decision-makers suggestions and recommendations on next steps.

The U.S. Department of Agriculture Wood Education and Resource Center funded the study.

This preliminary feasibility study was prepared by Yellow Wood Associates and Richmond Energy Associates, LLC.

ANALYSIS ASSUMPTIONS

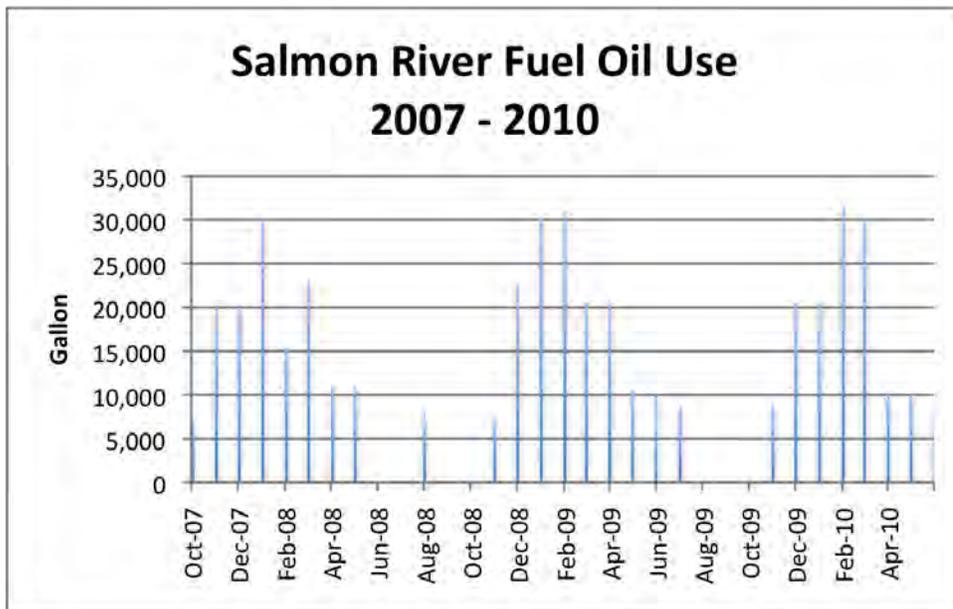
DESCRIPTION OF THE EXISTING HEATING SYSTEM

The Salmon River Central School District serves grades K-12 and the facility includes an indoor swimming pool, hockey rink and auditorium. Located in Fort Covington, NY, the school serves approximately 1,500 students in approximately 300,000 square feet of conditioned space. The complex is currently served by three separate boiler rooms and distribution systems.

The Elementary School boiler room houses two Weil-McLain hot water boilers that were installed in 1995. The system primarily alternates between the two boilers but occasionally both boilers run to cover the peak load. The Junior High boiler room houses one Cleaver Brooks steam boiler that was installed in 1994 and a heat exchanger which converts the steam heat to hot water distribution. The High School boiler room houses three Weil-McLain steam boilers that were installed in 2004.

Heat exchangers convert the majority of the heat to hot water distribution, but there is still a portion of the High School that utilizes steam distribution. The Junior High and High School systems are connected and in the off-season, the Junior High boiler covers all heat and hot water for both the Junior High and High School. All boilers use #2 fuel oil. Over the past two years, Salmon River used an annual average of nearly 150,000 gallons of fuel oil to heat this building complex.

Figure 1: Fuel Use



DESCRIPTION OF THE PROPOSED BIOMASS SYSTEM

The biomass scenario envisions building a 3,500 square foot stand-alone boiler house and chip storage facility which would house a 9.0 mmBtu woodchip hot water boiler, woodchip fuel storage and fuel handling equipment to feed the boiler automatically. Hot water from the woodchip boiler house would be tied into the exiting HVAC systems via approximately 300 feet of underground insulated piping. The scenario assumes the existing fuel oil boilers would remain to provide back-up heat for the shoulder seasons and supplemental heat during the coldest days of the year if necessary.

It may be possible to consolidate all heating equipment into an on-site stand-alone boiler house. It may then be possible to retire some of the existing boilers and to use the existing boiler rooms for storage or other purposes. The district should work closely with its design team to investigate alternatives to the current system, which has many different boiler rooms throughout the facility. A central boiler house would simplify maintenance considerably. Figure 2 shows one suggested boiler house location.

Figure 2: Proposed Biomass Boiler Location



While we are recommending that the district consider upgrading any existing steam distribution system to hot water in the High School, those costs were not included in this study. Determining the costs for a hot water distribution upgrade was beyond the scope of this project. The district should engage a local engineering team to design a heating distribution upgrade and estimate the costs. But hot water heat distribution is typically much easier to maintain, is more energy efficient and provides a more

comfortable heat for occupants than steam. The district should consider upgrading their remaining steam distribution system regardless of whether they undertake a biomass energy project or not.

Costs for a tall stack were included to ensure good emissions dispersal. An allowance for pollution control equipment was also included. Either a bag house or an electrostatic precipitator will likely be required for a system of this size by air quality regulators. The district should direct its design engineers to investigate the costs and benefits of both before making a decision on which technology will work best in this situation.

Costs for an underground woodchip storage bin were included, as below grade chip storage bins are less likely to freeze in the coldest winter weather, and chip delivery using self unloading trailers into below grade bins is fast and easy.

Figure 3: Williamstown, VT High School Woodchip Boiler Plant



A thermal storage system is included in the capital cost estimate for this study. In this case the thermal storage system includes a large, insulated hot water tank and ancillary piping and pumps that connect the insulated storage tank to the wood fired boiler and to the building heating system. Heat from the wood boiler is stored in the water in the insulated tank until needed by the building system. This allows the boiler to operate in a high fire state at peak efficiency and then be turned off or to go into a stand-by mode where a minimal amount of fuel is being burned.

The improved efficiency from thermal storage means fuel savings and reduced emissions. A thermal storage system also allows peak load shaving and, as a result, a smaller combustion system can be installed. The stored energy in the tank provides a buffer for peak loads during the day. The boiler loads energy into the tank during periods of low demand. When periods of peak demand occur, the energy

stored in the tank responds immediately to the buildings' demand while the wood-fired boiler is reaching a "high fire" state. Then the boiler can provide the additional energy required to meet the peak demand. In commercial or school settings, these peak demand periods are often periods of maximum air exchange with the outdoors.

Additional benefits of the thermal storage system include the ability to extend the operation of the wood combustion system during warmer spring and fall periods, and in some cases, to address summer domestic hot water needs. Additionally solar thermal energy systems can be connected to the storage tank. In fact such combination systems are often used in Europe to meet summer domestic hot water needs and increase overall system efficiency.

A healthy construction contingency, standard general contractor mark-up and professional design fees were also included.

LIFE CYCLE COST METHODOLOGY

Decision makers need practical methods for evaluating the economic performance of alternative choices for any given purchasing decision. When making a choice between mutually exclusive capital investments, it is prudent to compare all equipment and operating costs spent over the life of the longest lived alternative in order to determine the true least cost choice. The total cost of acquisition, fuel costs, operation and maintenance of an item throughout its useful life is known as its "life cycle cost." Life cycle costs that should be considered in a life cycle cost analysis include:

- Capital costs for purchasing and installing equipment
- Fuel costs
- Inflation for fuels, operational labor and major repairs
- Annual operation and maintenance costs including scheduled major repairs
- Salvage costs of equipment and buildings at the end of the analysis period.

It is also useful for decision makers to consider the impact of debt service if the project is to be financed in order to get a clearer picture of how a project might affect annual budgets. When viewed in this light, equipment with significant capital costs may still be the least-cost alternative. In some cases, a significant capital investment may actually lower annual expenses, if there are sufficient fuel savings to offset debt service and any incremental increases in operation and maintenance costs.

The analysis performed for this facility compares different scenarios over a 30-year horizon and takes into consideration life cycle cost factors. A 30-year time frame is used because it is the expected life of a new boiler.

The alternative biomass scenario envisions installing a new woodchip heating system that would serve the entire Salmon River Central School complex except for the new addition. The scenario includes all ancillary equipment and interconnection costs. Under the biomass scenario, the existing heating equipment would still be used to provide supplemental heat during the coldest days of the year if necessary and potentially for the warmer shoulder season months when buildings only require minimal heating during chilly weather.

The analysis projects current and future annual fuel oil heating bills and compares that cost against the cost of operating a biomass system. Savings are presented in today's dollars using a net present value calculation. Net present value (NPV) is defined as the present dollar value of net cash flows over time. This is a standard method for using the time value of money to compare the cost effectiveness of long-term projects.

It is not the intent of this project, nor was it in the scope of work, to develop detailed cost estimates for a biomass boiler facility. It is recommended, for a project of this scale, that the district hire a qualified design team to refine the project concept and to develop firm local cost estimates. Therefore the capital costs used for the biomass scenario are generic estimates based on our experience with similar scale projects.

FUEL OIL COST ASSUMPTIONS

Fuel bills provided by the district indicate that Salmon River has used an average of 149,135 gallons of fuel oil per year over the past three heating seasons to heat the school complex being considered in this analysis. This is the assumed annual fuel consumption used for the base case in the analysis. Over the past two years, Salmon River paid an average of \$2.58 per gallon for fuel; this is the price used for the first year of the analysis. At \$2.58 per gallon, Salmon River will spend more than \$384,000 to heat this complex next year.

WOODCHIP FUEL COST ASSUMPTIONS

Frequently, operators of institutional woodchip systems don't fire up their biomass boilers until there is constant demand for building heat. During the fall and spring, fossil fuel boilers are often used as they are easier to start up and turn down. Woodchip boilers are then typically used in place of fossil fuel boilers for the bulk of the winter heating season. In Vermont where there are over 40 schools that heat with wood, the average annual wood utilization is about 85%. The school has a tremendous amount of heating capacity in the numerous boilers it currently uses. We are recommending a much smaller woodchip boiler that the total existing boiler capacity. But we believe this size woodchip boiler will be able to carry the vast majority of the annual heating load for the buildings. Smaller is often better for biomass as the boiler will work harder more of the time. Therefore the woodchip scenario in this study assumes the facility will meet 75% of the winter heating needs for the school with woodchips and consume 1,654 tons of chips per year. After consulting with other woodchip users in the region, we are

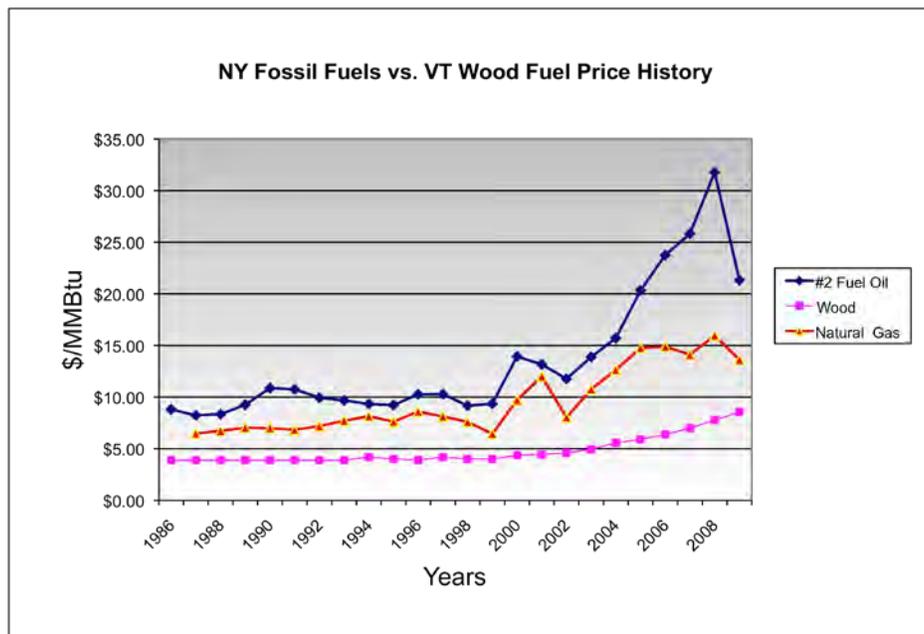
projecting a first year cost of \$50 per ton for woodchips, which is equivalent to about \$0.65 per gallon for fuel oil. The existing fuel oil units consuming about 37,284 gallons of fuel oil are assumed to provide the remaining 25% of heating needs. The costs for supplemental fuel oil are adjusted for inflation each year over the 30-year horizon.

INFLATION ASSUMPTIONS

Estimating future fuel costs over time is difficult at best. Over the past few years it has become even more difficult as fuel prices have fluctuated dramatically. Nevertheless, in order to more accurately reflect future costs in a thirty-year analysis, some rate of inflation needs to be applied to future fuel costs.

We looked retrospectively over the last 20 years (1990 – 2009) using US Energy Information Agency data and found that the average annual increase for fuel oil in New York was 7.6% per year. The analysis projects this average inflation rate for fuel oil forward over the thirty-year analysis period. Salmon River’s average annual fuel rate of \$2.58/gallon was used for the first year of the analysis and then inflated each year at 7.6%.

Figure 4: Woodchip and Fossil Fuel Inflation



The overall Consumer Price Index for the period between 1990 and 2009, the last year for which full data is available, increased an average of 2.6% annually. This is the annual inflation rate that was used in projecting all future labor costs, operations and maintenance costs and scheduled major repair costs for the biomass scenario.

The cost of woodchips used for heating fuel tends to increase more slowly and has historically been much more stable in price over the past two decades than fossil fuels. In Vermont for example, the statewide average woodchip fuel price for institutional biomass heating systems rose from \$25/ton to \$55/ton in the period between 1990 and 2009. The average annual increase during this period was about 3.6% annually¹ with the greatest increases happening recently. Because woodchip fuel is locally produced from what is generally considered a waste product from some other forest product business, it does not have the same geopolitical pressures that fossil fuels have. Over the past twenty years, woodchip fuel costs have been far less volatile than fossil fuels. For the analysis in this report the cost of woodchip fuel was inflated 3.6% annually for the thirty years of the analysis.

OPERATION AND MAINTENANCE ASSUMPTIONS

It is typical for operators of fully automated woodchip heating systems of this size to spend 15-30 minutes per day to clean ashes² and to check on pumps, motors and controls. For the woodchip scenario, it was assumed that existing on-site staff would spend on average approximately one half hour per day in addition to their current boiler maintenance for 150 days per year and 20 hours during the summer months for routine maintenance. At a loaded labor rate of \$25/hr, this equals \$2,375 annually. An additional \$6,000 in annual operational costs is assumed for electricity to run pumps, motors and pollution control equipment.

Another operations and maintenance cost that is included in the analysis is periodic repair or replacement of major items on the boiler such as the furnace refractory. It is reasonable to anticipate these types of costs on a 10-15 year cycle. For this analysis, \$25,000 of scheduled maintenance was anticipated in years 10, 20 and 30 and then annualized at \$2,500 per year to simulate a sinking fund for major repairs. This \$2,500 was then inflated at the general annual inflation rate.

Under any biomass scenario, a case could be made that the existing heating units will require less maintenance and may last longer since they will only be used for a small portion of the heating season. This is particularly true at this facility since there are so many existing boilers to maintain. However, all heating equipment should be serviced at least annually no matter how much it is used. Additionally it is very difficult to estimate how long the replacement of the existing units might be delayed. For these reasons, no additional annual maintenance, scheduled repair or planned replacement costs for the existing fuel oil boilers were taken into consideration as these are considered costs that the district would have paid anyway. It was assumed that all costs for the operation and maintenance of a biomass boiler are incremental additional costs.

¹ Extrapolated from Vermont Superintendent Association School Energy Management Program data. Vermont wood chip price history is used because it is one of the only states that has this historical data.

² Wood ash is generally not considered a hazardous material in most states and can be landfilled or land applied as a soil amendment by farmers or on-site maintenance staff.

STATE SCHOOL CONSTRUCTION AID

Biomass boilers are eligible for New York State school construction aid. The New York Facilities Planning Division for the State Department of Education (SED) does not like to fund new boilers until the existing boilers are fully depreciated. SED generally considers boilers fully depreciated after fifteen years although they do recognize that boilers can last a good deal longer. Since three of Salmon River Central School's boilers are reaching 15 years of age, the school may be eligible for state school construction aid for a biomass boiler.

It is our understanding that Salmon River Central School District is typically eligible for at least 90% state school construction aid. For the analysis in this report, it was assumed that this project would receive no state school construction aid and that the local district would finance the entire project. However, if the biomass boiler is eligible for state school construction aid, the savings for this project would be considerably greater. We calculated that the district would save over \$13 million in net present value dollars if the district received state school construction aid and had to finance only 10% of the entire project cost. In any event, the district should consult state officials about any planned construction project and get their determination on state aid directly from SED.

FINANCING ASSUMPTIONS

Financing costs were included in the analysis to give district decision makers a sense of how this project may impact their annual budget. Public schools typically have access to long-term, low interest bond financing. It was assumed that the Salmon River Central School District would be able to obtain a 20 year bond for the local portion of capital costs for a biomass project at an interest rate of 3%. The bond payment schedule that was used has fixed principal payments and variable interest payments. Other financing schedules could also create favorable cash flows depending on how much of the project costs are financed and how the remaining financing is structured.

BIOMASS SCENARIO ANALYSIS

The analysis shows that the Salmon River Central School District could save more than \$11 million in today's dollars in operating costs over the next 30 years by installing a woodchip heating system, even including debt service on the cost of the system. Annual fuel savings alone are projected to be more than \$205,000 per year in the first year and should increase over time as fuel oil prices continue to climb. This project would have a positive annual cash flow within three years.

Table 1: Woodchip Scenario Analysis Assumptions

Salmon River Central School District			
Capital Cost Assumptions			
9.0 mmBtu woodchip hot water boiler system including installation			\$900,000
70 ft stack			\$35,000
Pex piping to connect boiler house to school	\$100 /LF	300 LF	\$30,000
Pollution control equipment			\$125,000
Biomass boilerhouse and chip storage building	\$150 /SF	3,500 SF	\$525,000
Thermal storage 9,000 gallon			\$90,000
Interconnect to existing boiler system			\$250,000
GC markup at 10%			\$195,500
Construction contingency at 15%			\$322,575
Design at 12%			\$296,769
Total estimated project costs			\$2,769,844
State Aid at	0%		\$0
Total Local Share			\$2,769,844
Financing Costs			
Financing, annual interest rate			3.00%
Finance term (years)			20
1st full year debt service			\$221,588
Fuel Cost Assumptions			
Current annual fuel oil consumption in gallons			149,135
Assumed fuel oil price per gallon			\$2.58
Projected annual fuel oil bill			\$384,768
Assumed woodchip price in 1st year (per ton)			\$50
Projected 1st year woodchip fuel bill			\$82,690
Projected 1 st year supplemental fuel oil bill			\$96,192
Inflation Assumptions			
General inflation rate (twenty year average CPI)			2.6%
Fuel oil inflation rate (twenty year average US EIA)			7.6%
Woodchip inflation rate (average increase in VT from 1990 - 2009 for woodchips is 3.6%)			3.6%
O&M Assumptions			
Annual woodchip O&M cost, including electricity and staff time for daily and yearly maintenance			\$8,375
Major repairs (annualized)			\$2,500
Savings			
Net 1 st year fuel savings over fuel oil			\$205,886
Total 30 year NPV cumulative savings			\$11,301,542

Figure 5: Annual Cash Flow Graph for Woodchip Scenario

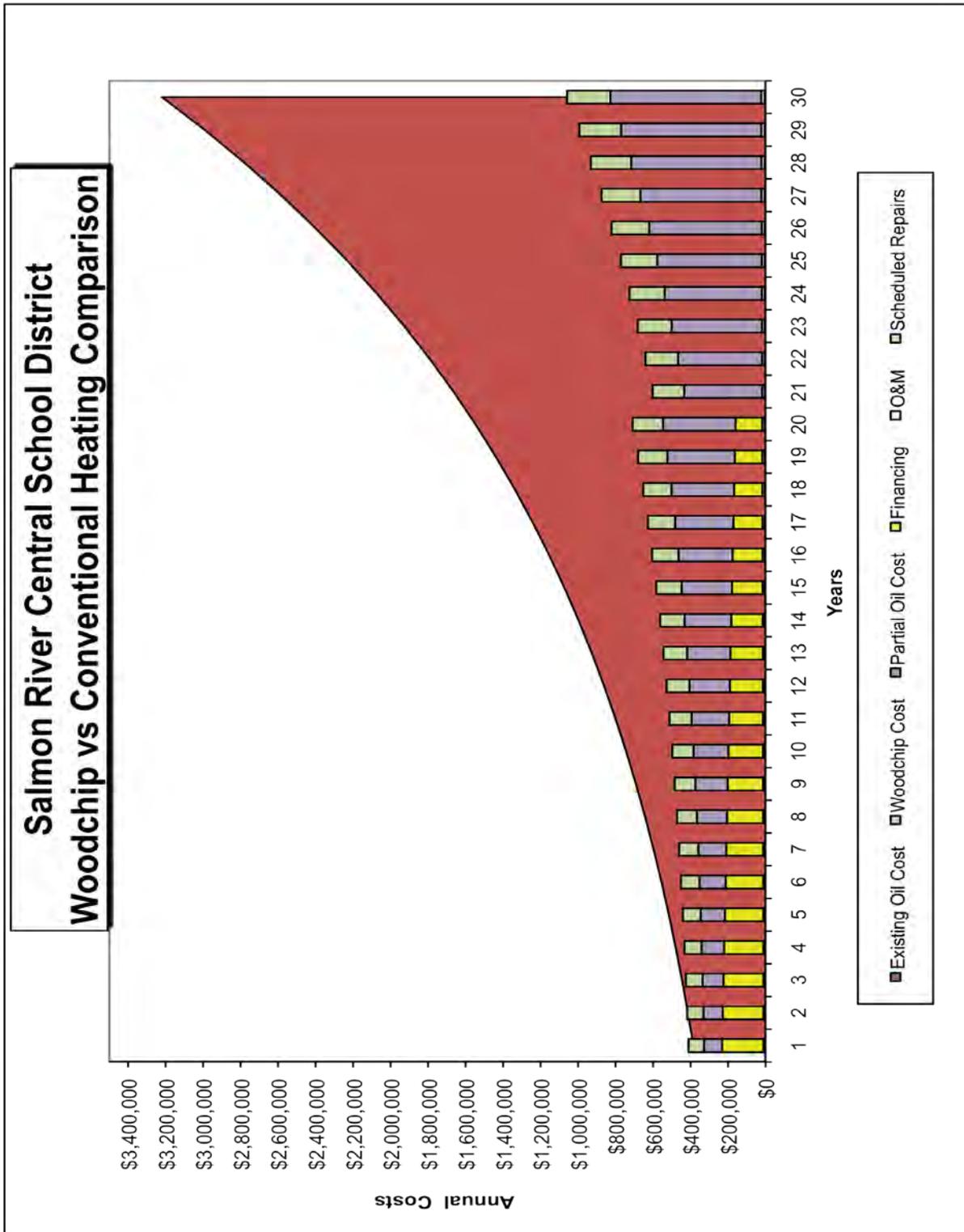


Table 2: 30-Year Life Cycle Analysis Spreadsheet for Woodchip Scenario

Salmon River Central School District		Preliminary Life Cycle Cost Estimate		Woodchip - Heat Only	
Total estimated construction costs		\$2,769,844	Estimated state aid	\$0	
Local Share:		\$2,769,844			
Financing:		3.0% Assumed interest rate each year, 20 years			
Oil heat consumption	149,135	25% oil =	37,284	gallons	68 gal./ton of woodchips
Oil heat price	\$2.58	2.205 tons if 100% woodchips for oil			
Oil heat cost	\$384,768				
Estimated woodchip utilization	75%				
Projected woodchip consumption	1,654 tons				
Estimated 1st year woodchip price	\$50 /ton Year 1				
Projected 1st year woodchip cost	\$82,690				
Projected 1st year partial fuel oil cost	\$96,192				
General Inflation:	2.6% annually				
Oil Inflation	7.6%				
Woodchip Inflation:	3.6% annually				
O & M.:	\$8,375 in Year 1 \$				
Major Repairs:	\$2,500				
	Oil	Woodchip	Partial	Scheduled	Annual
Yr.	Cost	Cost	Oil Cost	Repairs	Cashflow
1	\$384,768	\$82,690	\$96,192	\$2,500	-\$26,577
2	\$414,010	\$85,667	\$103,503	\$6,375	-\$30,326
3	\$445,475	\$88,751	\$111,369	\$8,593	-\$37,750
4	\$479,331	\$91,946	\$119,833	\$8,816	\$20,630
5	\$515,760	\$95,256	\$128,940	\$9,045	\$46,684
6	\$554,958	\$98,685	\$138,739	\$9,281	\$74,545
7	\$597,135	\$102,238	\$149,284	\$9,522	\$104,355
8	\$642,517	\$105,918	\$160,629	\$9,769	\$136,269
9	\$691,348	\$109,731	\$172,831	\$10,023	\$170,450
10	\$743,891	\$113,682	\$185,973	\$10,284	\$207,076
11	\$800,426	\$117,774	\$200,107	\$10,551	\$246,341
12	\$861,259	\$122,014	\$215,315	\$10,826	\$288,448
13	\$926,714	\$126,407	\$231,679	\$11,107	\$333,622
14	\$997,145	\$130,957	\$249,286	\$11,396	\$382,101
15	\$1,072,927	\$135,672	\$268,232	\$11,692	\$434,143
16	\$1,154,470	\$140,556	\$288,617	\$11,998	\$490,026
17	\$1,242,210	\$145,616	\$310,552	\$12,308	\$550,048
18	\$1,336,618	\$150,858	\$334,154	\$12,628	\$614,532
19	\$1,438,201	\$156,289	\$359,550	\$12,957	\$683,825
20	\$1,547,504	\$161,915	\$386,876	\$13,293	\$758,298
21	\$1,665,114	\$167,744	\$416,279	\$13,639	\$838,355
22	\$1,791,663	\$173,783	\$447,916	\$13,994	\$923,125
23	\$1,927,829	\$180,039	\$481,957	\$14,358	\$1,012,342
24	\$2,074,344	\$186,521	\$518,586	\$14,731	\$1,111,321
25	\$2,231,994	\$193,235	\$557,999	\$15,114	\$1,220,625
26	\$2,401,626	\$200,192	\$600,406	\$15,507	\$1,340,612
27	\$2,584,149	\$207,399	\$646,037	\$15,910	\$1,472,732
28	\$2,780,545	\$214,865	\$695,136	\$16,324	\$1,617,370
29	\$2,991,866	\$222,600	\$747,967	\$16,748	\$1,775,917
30	\$3,219,248	\$230,614	\$804,812	\$17,183	\$1,948,987
Totals	\$40,515,043	\$3,642,345	\$10,128,761	\$373,601	\$2,160,929
	\$22,658,082	\$2,769,844	\$5,664,770	\$230,681	\$18,919,201
		3%	Discount Rate	\$68,860	\$11,357,540
					\$11,301,542
Total Annual Heating Costs	\$384,768	Woodchip Fuel /Year	\$82,690	Annual Fuel Oil Cost Savings	\$205,886
		Partial Fuel Oil First Year	\$96,192	Woodchip Fuel + O&M + Contingency	\$189,757
		Woodchip System O&M /yr	\$8,375	Contingency /Year	\$2,500
		Woodchip Fuel /Year	\$82,690	Contingency Allowance	\$2,500
		Partial Fuel Oil First Year	\$96,192	Woodchip Fuel + O&M + Contingency	\$189,757
		Woodchip System O&M /yr	\$8,375	Annual Fuel Oil Cost Savings	\$205,886
		Local Share Cost	\$2,769,844	Simple Payback (yrs)	13.5
		30 Yr. NPV Savings Over Oil	\$11,301,542		

ADDITIONAL ISSUES TO CONSIDER

ENERGY MANAGEMENT

In order to effectively manage energy use and to identify efficiency opportunities in buildings, it is very important to track energy usage. Unless energy consumption is measured over time, it is difficult or impossible to know the impact of efficiency improvements or renewable energy investments. The Environmental Protection Agency developed a public domain software program called *Portfolio Manager* that can track and assess energy and water consumption across an entire portfolio of buildings. *Portfolio Manager* can help set efficiency priorities, identify under-performing buildings, verify efficiency improvements, and receive EPA recognition for superior energy performance. Yellow Wood recommends that the school input several years' worth of energy and water use data into *Portfolio Manager* as soon as it can. The EPA *Portfolio Manager* software can be downloaded at the following address: http://www.energystar.gov/index.cfm?c=evaluate_performance.bus_portfoliomanager.

ENERGY EFFICIENCY

Whether Salmon River converts to biomass or stays with fuel oil, the school should use its heating fuel efficiently. The New York State Energy Research and Development Authority (NYSERDA) and/or the New York Power Authority (NYPA) can help identify and prioritize appropriate energy efficiency projects that will improve the school's infrastructure and save money. Both of these agencies can help with the evaluation of energy efficiency opportunities and provide financial incentives to upgrade and improve equipment efficiencies. If the district decides to move forward with a biomass energy project, it should work with one of these agencies to identify other efficiency projects that could be completed at the same time.

General information on NYSERDA and NYPA programs is included in the *Biomass and Green Building Resources* binder accompanying this report.

To give an idea of the benefits of energy efficiency in schools, an Energy Efficiency Case Study for the U-32 Junior/Senior High School is included in the *Biomass and Green Building Resources* binder accompanying this report.

COMMISSIONING

Commissioning of a new system provides quality assurance, identifies potential equipment problems early on and provides financial savings on utility and maintenance costs during system operations. A recent study of 224 buildings found that the energy savings from commissioning new buildings had a payback period of less than five years. Additional benefits of commissioning include: improved indoor air quality, fewer deficiencies and increased system reliability. We recommend that the district work with an independent, third-party, commissioning agent during the design and construction of a biomass

heating system. See the *Biomass and Green Building Resources* binder for more information on commissioning.

HOT WATER VS. STEAM HEATING DISTRIBUTION

Regardless of whether the district moves forward with a biomass energy project, it should consider upgrading those sections of the High School that have steam to a hot water heating distribution system. The existing steam system is aging and will only develop more maintenance issues over time. Hot water heat distribution is generally easier to maintain, is easier to control and is a more comfortable heat source than steam. It is also more energy efficient because the distribution water temperature can be adjusted easily. When it is very cold outside, the water temperature can be high which provides more heat. When the outdoor temperature is only cool, then the distribution temperature can be set back to provide some heat, but not too much.

The costs for converting the existing heat distribution system were not included in the analysis for this report because estimating those costs was beyond the scope of this project. In addition, these are costs that could be incurred regardless of the choice of boiler fuels. Nevertheless, we recommend the district consider converting to a hot water heat distribution system in the near future.

If the district does move ahead with a biomass project, we recommend the district consider including any needed improvements to its entire heating distribution system as part of the conversion project. The least costly time to deal with heating distribution upgrades is at the time of conversion. The design team will need to evaluate the condition and efficiency of the distribution system when sizing a new boiler system anyway and if improvements can be made, then it is possible to save money when sizing new boiler equipment.

PROJECT FUNDING POSSIBILITIES

USDA FUNDING OPPORTUNITIES

2008 Farm Bill

The 2008 Farm Bill has a number of provisions that may help rural communities consider and implement renewable energy and energy efficiency projects.

- ❖ **Section 9009** provides grants for the purpose of enabling rural communities to increase their energy self-sufficiency.
- ❖ **Section 9013** provides grants to state and local governments to acquire wood energy systems.

These grants and loan guarantee programs are competitive. The district should check with their local USDA office to express interest and to get program updates.

Rural Community Facilities Grant and Loan Program

The USDA provides grants and loans to assist the development of essential community facilities. Grants can be used to construct, enlarge or improve community facilities for health care, public safety and other community and public services. The amount of grant assistance depends on the median household income and the population of the community where the project is located.

These grants and loans are also competitive. Highest priority projects are those that serve small communities, those that serve low-income communities and those that are highly leveraged with other loan and grant awards.

For more information about USDA programs and services, contact your local USDA office. Information on programs and contact information is provided in the *Biomass and Green Building Resources* binder.

QUALIFIED SCHOOL CONSTRUCTION BOND

Qualified School Construction Bonds are available through the American Recovery and Reinvestment Act. These no-interest loans can be used for taxpayer approved projects to improve school facilities. The Qualified School Construction Bond program absorbs costs that would otherwise be incurred by school districts which have issued voter-approved bonds for construction projects, effectively allowing districts to borrow funds without paying interest. Bondholders are provided with federal tax credits in lieu of the interest that would ordinarily be paid by the school districts which issues them. Through the

program, bondholders receive full return on their investment while school districts are able to finance school construction projects less expensively and jobs are created in local communities.

For more information on Qualified School Construction Bonds, contact:

Carl Thurnau

cthurau@mail.nysed.gov

(518) 474-3906

MUNICIPAL LEASE / PURCHASE

As a municipal entity, the Salmon River Central School District may be eligible for a municipal lease/purchase arrangement to finance the anticipated project costs for a biomass heating system. A municipal lease is a contract that has many of the characteristics of a standard commercial lease, with at least two primary differences:

- In a municipal lease, the intent of the lessee is to purchase and take title to the equipment. The financing is a full payout contract with no significant residual or balloon payments at the end of the lease term.
- The lease payments include the return of principal and interest, with the interest being exempt from federal income taxation to the recipient. Because the interest is exempt from federal tax, a tax-exempt lease offers the lessee a significant cost savings when compared to conventional leasing.

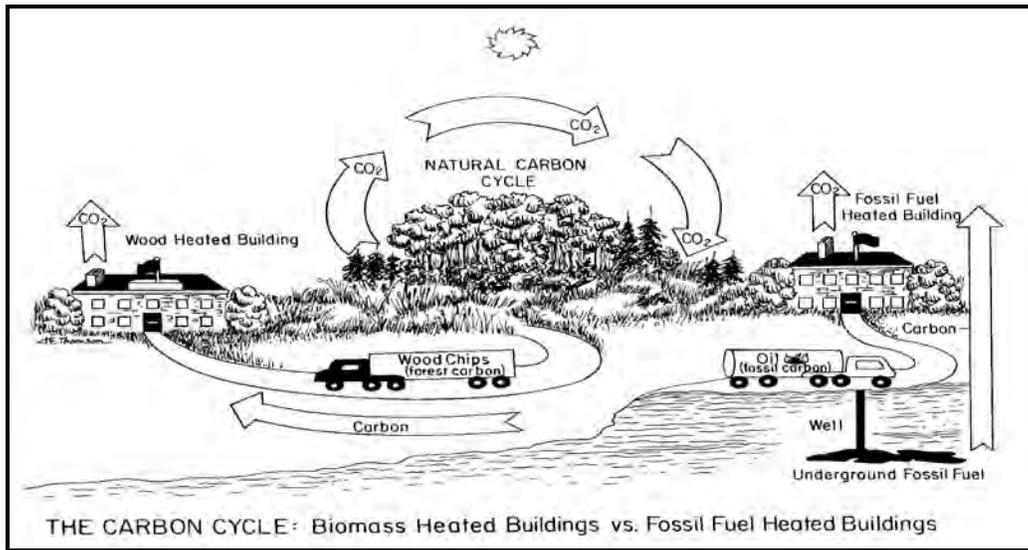
There are a number of companies that provide municipal leases. Information on municipal leasing is included in the *Biomass and Green Building Resources* binder accompanying this report.

CARBON OFFSETS

While fossil fuels introduce carbon that has been sequestered for millions of years into the atmosphere, the carbon dioxide emitted from burning biomass comes from carbon that is already above the ground and in the carbon cycle. Biomass fuels typically come from the waste of some other industrial activity such as a logging operation or from sawmill production. The carbon from this waste would soon wind up in the atmosphere whether it was left to decompose or it was burned as slash. There are few measures the district could undertake that would reduce its carbon footprint more than switching their heating fuel use from fuel oil to a biomass fuel.

Carbon offsets help fund projects that reduce greenhouse gases emissions. Carbon offset providers sell the greenhouse gas reductions associated with projects like wind farms or biomass projects to customers who want to offset the emissions they caused by flying, driving, or using electricity. Selling offsets is a way for some renewable energy projects to become more financially viable. Buying offsets is a way for companies and individuals to compensate for the CO₂ pollution they create.

Figure 6: Carbon Cycle Illustration³



For a biomass heat-only project, a Btu-for-Btu displacement of heating fuel (based on historic purchase records) by biomass is assumed over the project's predicted operating life. CO₂ avoidance is based on the emissions profile (Lbs. CO₂ /Btu) of the displaced fuel. The US EPA calculates that 22.2 lbs. of CO₂ is produced from each gallon of fuel oil consumed. It is projected that the district can offset approximately 110,000 gallons of fuel oil per year by replacing that heat using biomass. This is equivalent to about 1,240 tons of CO₂ annually. The market value of this type of offset is between \$3/ton and \$5/ton. These offsets can be negotiated as either a lump sum offset for up to 10 years or can be paid out as an annual payment. This could mean annual payments of \$3,700 - \$6,200 or a lump sum up front payment of as much as \$37,000 to \$62,000.

There are a number of companies that are interested in contributing to the construction of new sources of clean and renewable energy through carbon offsets. Information about carbon offsets is included in the *Biomass and Green Building Resources* binder accompanying this report.

³ Illustration taken from a handout produced by the Biomass Energy Resource Center

PERMITTING

Modern biomass boiler technology is both clean and efficient. Controls moderate both the biomass fuel and air to create either a small hot fire or a large hot fire depending on heat demand from the building. Under full load, modern woodchip boilers routinely operate at steady state efficiencies of 70% – 75%. Operating temperatures in commercial scale biomass boilers can reach up to 2,000 degrees and more, completely eliminating creosote and the need to clean stacks. The amount of ash produced from a 25 ton tractor trailer load of green hardwood chips can fit in a 25 gallon trash can, is not considered a hazardous waste, and can be used as a soil amendment on lawns, gardens and playing fields.

However, as with any combustion process, there are emissions from biomass boilers. There is no question that natural gas is the cleanest fuel used for heating. However, biomass compares favorably with fuel oil and modern commercial scale biomass boilers with the appropriate pollution control devices can burn very cleanly and efficiently.

Table 3: Comparison of Boiler Emissions Fired by Woodchips and Distillate Oil⁴

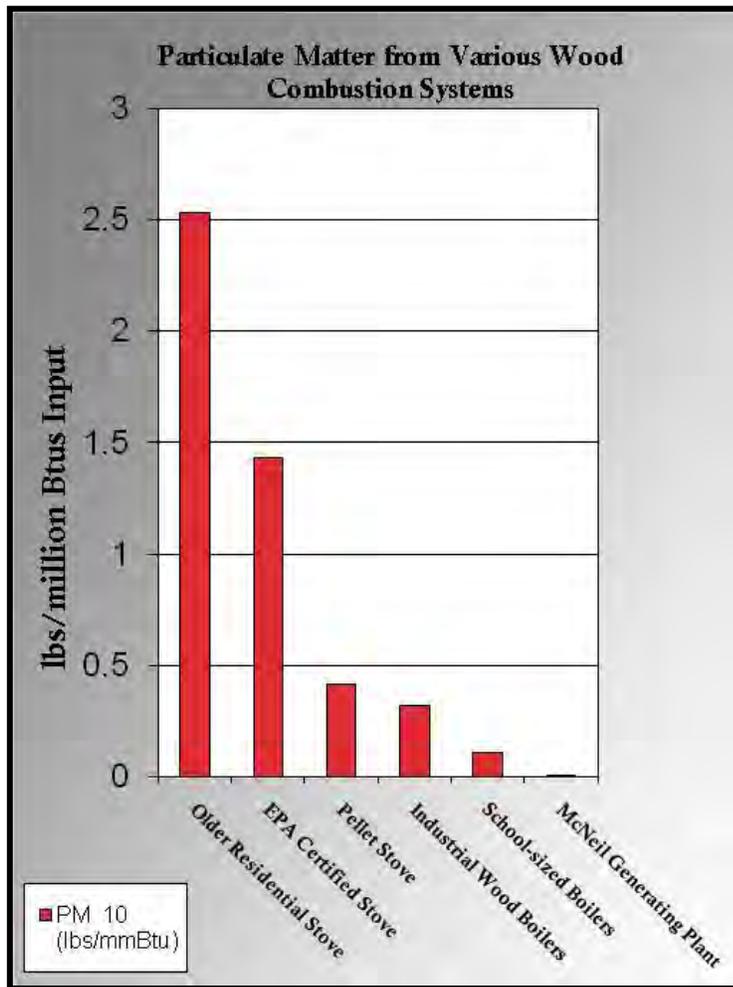
	<i>(Pounds per million Btu output)</i>	
	Wood	Distillate Oil
PM ₁₀	0.1000	0.0140
NO _x	0.1650	0.1430
CO	0.7300	0.0350
SO ₂	0.0082	0.5000
TOC	0.0242	0.0039
CO ₂	gross 220 (net 0)	159

As with any combustion process, there are emissions from biomass boilers. The pollutant of greatest concern with biomass is particulates (PM₁₀). While biomass compares reasonably well with fuel oil, biomass boilers clearly generate more particulates. That is why it is important to install appropriate pollution control equipment. Many modern types of emission control equipment, capable of reducing particulate matter emissions from 50-99 percent, are commercially available in the US. The most common emission control equipment technologies are baghouses, cyclones, multi-cyclones, electrostatic precipitators, and wet scrubbers. Appropriate emission control equipment technologies should be identified in consultation with the facility's engineering design team and local air quality regulators. With the proper pollution control equipment, the emissions from a modern woodchip boiler are much less than most people think.

⁴ Data excerpted from the paper *An Evaluation of Air Pollution Control Technologies for Small Wood-Fired Boilers* prepared by Resource Systems Group, Inc. White River Jct., VT, for the New York Department of Public Service and others, Revised September 2001.

One of the most common misconceptions about institutional/commercial biomass energy systems comes from the experience people have with residential wood stoves and outdoor wood boilers. In general, an institutional or commercial-scale wood energy system emits only one fifteenth (seven percent) the PM₁₀ of the average wood stove on a Btu basis. Over the course of a year, a large, woodchip heated school in a climate like Vermont may have the same particulate emissions as four or five houses heated with wood stoves.

Figure 7: Particulate Emissions⁵



New EPA Regulations

On April 29, 2010, the Environmental Protection Agency (EPA) issued a proposed rule that would reduce emissions of toxic air pollutants from existing and new industrial, commercial and institutional boilers located at area source or major source facilities. An area source facility emits or has the potential to emit less than 10 tons per year (tpy) of any single air toxic or less than 25 tpy of any combination of air toxics. The major source facility emits or has the potential to emit 10 or more tpy of any single air toxic or 25 tpy or more of any combination of air toxics.

The proposal would set different requirements for large and small boilers at the area source facility. Large boilers have a heat input capacity equal to or greater than 10 mmBtu/hr and small boilers have a heat input capacity less than 10 mmBtu/hr. The biomass fired

new boilers would need to meet limits for PM and CO. For the major source facility, EPA has identified 11 different subcategories of boilers and process heaters based on the design of the various types of units. The proposed rule would include specific requirements for each subcategory.

Details on the status of this proposal will be posted at www.epa.gov/airquality/combustion/.

In order to install a new woodchip boiler, it is likely that the district will need to obtain an air quality permit or an amendment to an existing permit. For a woodchip boiler, the permit would likely include

⁵ Excerpted from a handout produced by the Biomass Energy Resource Center

requirements for pollution control equipment, such as a bag house or an electrostatic precipitator along with a requirement for a tall stack to help with dispersion. Costs for pollution control equipment and a tall stack are included in the cost estimates for the woodchip scenario analyzed in this report. Other permit conditions might include testing for emissions and efficiency, keeping records of fuel consumption and test results and making periodic submittals to regulatory agencies.

CONCLUSIONS AND RECOMMENDATIONS

Salmon River Central School appears to be an excellent candidate for a woodchip heating system. The school is well sited for a biomass boiler house. The existing boiler systems could work well to provide back-up and supplemental heat in combination with a wood fired boiler. The school has ready access to low cost woodchip fuel. We recommend the Salmon River Central School District take the following steps to investigate this opportunity further:

1. Hire an engineering firm to help refine the project concept and to obtain firm local estimates on project costs.
2. The school currently has multiple heating and distribution systems. Upgrading the remaining steam distribution in the High School has been included in its capital plan. We recommend that all systems be connected and converted to hot water distribution to fully take advantage of a biomass system. This would potentially allow for consolidation of all heating equipment into one boiler room that could house a woodchip boiler and back-up fuel oil boilers, creating extra space throughout the school. If Salmon River moves forward with a biomass project, the steam distribution should be upgraded to hot water at the same time.
3. The district is currently in the process of building an addition that will be heated by geothermal heat wells. We do not recommend connecting a biomass system with this new system. Geothermal systems do not typically work well with boiler based heating systems.
4. Emission regulations for commercial boilers will be changing in the near future. The EPA is undergoing a public review process for draft rules that could affect the type of equipment specified for a site like this. An allowance for pollution control equipment was included in the analysis for this report. The engineers hired by the district for a biomass project should carefully review the new rules and evaluate the best available technology options for pollution control devices when they are designing this project.
5. The US Forest Service may be able to provide some engineering technical assistance from an engineering team with biomass experience that is part of the program that funded this study. If the district moves forward with this project, they should contact Lew McCreery, the US Forest Service Biomass Coordinator for the Northeastern Area, to see what assistance can be provided. His contact information is: 304-285-1538, lmccreery@fs.fed.us.
6. Regardless of whether Salmon River moves forward with a biomass energy system, the district should consider energy efficiency improvements. The efficiency of the building envelope and ventilation equipment need to be considered when sizing new boiler equipment. The New York State Energy Research and Development Authority (NYSERDA) and/or the New York Power Authority (NYPA) should be engaged to develop comprehensive energy efficiency recommendations and proposals for incentives for efficiency upgrades before undertaking a major building project. This should be done regardless of whether or not the district moves ahead with a biomass project at this time. Information on energy efficiency programs are included in the *Biomass and Green Building Resources* binder accompanying this report.

7. The building complex currently uses a large volume of electricity and, in conjunction with any energy analysis or improvements, we recommend tracking energy use and completing an energy audit. There is a particular opportunity for decreasing energy use through replacing the metal halide lights above the pool with high efficiency fluorescents. The district should talk with NYSERDA specifically about this opportunity.
8. In order to effectively measure progress toward energy efficiency goals, historical energy consumption data should be collected and updated frequently. There are many tools to help the district accomplish this. One such tool is the EPA Energy Star *Portfolio Manager* software. It is free public domain software that helps facility managers track energy and water use. This software can be downloaded at:
http://www.energystar.gov/index.cfm?c=evaluate_performance.bus_portfoliomanager.
9. Concurrent with the design of a biomass project, Salmon River should investigate potential woodchip fuel providers. The New York State Forest Utilization Program maintains an up-to-date list of biomass fuel suppliers. Their contact information is included in the appendices at the end of this report.

WHO WE ARE

Yellow Wood Associates

Yellow Wood Associates (Yellow Wood) is a woman-owned small business specializing in rural community economic development since 1985. Yellow Wood has experience in green infrastructure, program evaluation, business development, market research, business plans, feasibility studies, and strategic planning for rural communities. Yellow Wood provides a range of services that include measurement training, facilitation, research, and program management.

Richmond Energy Associates

Richmond Energy Associates was created in 1997 to provide consulting services to business and organizations on energy efficiency and renewable energy program design and implementation. Richmond Energy has extensive experience in wood energy systems. Jeff Forward provides analysis and project management on specific biomass projects and works with state, regional and federal agencies to develop initiatives to promote biomass utilization around the country. In addition to his own consulting business, he is also a Senior Associate with Yellow Wood.

APPENDICES

SENSITIVITY ANALYSIS

Table 4: Wood and Fuel Oil Prices Vary - Interest and Inflation Rates Held Constant

Wood Price/ton	<i>Oil Prices/gallon</i>				
	\$2.50	\$2.75	\$3.00	\$3.25	\$3.50
\$40	\$213,476	\$241,439	\$265,401	\$297,364	\$325,327
\$45	\$205,207	\$233,170	\$261,132	\$289,095	\$317,058
\$50	\$196,938	\$224,901	\$252,863	\$280,826	\$308,719
\$55	\$181,669	\$216,632	\$244,594	\$272,557	\$300,520
\$60	\$180,400	\$208,363	\$236,325	\$264,288	\$292,251

(Annual savings values shown)

Table 5: Interest and Fuel Oil Inflation Rates Vary - Wood Fuel and General Inflation Rates Constant

Interest Rate (%)	<i>Fuel Inflation Rate (%)</i>			
	2.6%	4.6%	6.6%	8.6%
3.0%	\$2,255,766	\$4,911,288	\$8,758,840	\$14,380,176
3.5%	\$1,911,596	\$4,312,054	\$7,775,413	\$12,816,372
4.0%	\$1,600,019	\$3,773,394	\$6,895,709	\$11,422,810
4.5%	\$1,317,456	\$3,288,389	\$6,107,574	\$10,179,155
5.0%	\$1,060,760	\$2,850,975	\$5,400,383	\$9,067,662

(NPV shown)

DISCUSSION OF BIOMASS FUELS

Purchasing wood fuel is a different exercise than purchasing fuel oil. While fuel oil is delivered to the site with little interaction from facility managers, biomass fuel suppliers will need to be cultivated and educated about the type of fuel needed, its characteristics and the frequency of deliveries. Concurrently with designing a wood-energy system, the district should also be cultivating potential biomass fuel suppliers.

Potential wood fuel suppliers include sawmills, loggers, chip brokers and large industrial users such as paper mills or power plants. Many of these forest products producers already make woodchips for pulp and to reduce waste, but may not have much experience dealing with the needs of smaller volume customers. Woodchips produced for institutional/commercial biomass boilers have more stringent specifications than those produced for large industrial customers. And woodchip fuel may need to be delivered in different trailers.

When talking to potential woodchip fuel suppliers, it is important to have the wood fuel specification in mind. A one to three inch square chip is ideal. If possible, woodchips for institutional and biomass systems will come from logs that are debarked prior to chipping because bark produces more ash which translates into a little more daily maintenance. Pieces or small branches that are six inches or longer can jam augers and conveyors which will interrupt the operation of automated fuel handling equipment. Institutional and commercial scale biomass boiler systems in the Northeast are typically designed to operate with wood fuel that is within a 35% to 45% range for moisture content.

Typically biomass systems of this scale have limited chip storage capacity which means they may need deliveries on relatively short notice. Woodchip fuel suppliers will need to be within a 100 to 150 mile radius or so of the user, the closer the better, as transportation costs will affect price. Chip deliveries are typically made in “live bottom” trailers that will self unload into below-grade chip storage bins. Therefore, potential suppliers must have access to a self-unloading trailer for deliveries.

It is possible to design a wood-energy system that uses any one of a variety of biomass fuels, but green hardwood chips make the best fuel. If it is readily available, it should be the fuel of choice. In addition, users should focus on reliability of supply and consistency of the fuel rather than just lowest cost. The goal should be to minimize maintenance and optimize system performance.

Whichever fuel is used, the fuel type needs to be part of the combustion system design process, and the wood system should be operated using the fuel it is set up to use. Ideally, sample fuel chips should be sent to the manufacturer of the biomass heating equipment so that they can design the fuel handling equipment around the type of fuel and calibrate the system properly when setting the system up. No system handles widely varying fuel types at the same time very well. A system can be re-calibrated for a different fuel type, but the most practical approach is to stick with one fuel type, at least for a given

heating season. If, for some reason, that fuel type becomes unavailable, the manufacturer of the equipment should be consulted to help reconfigure or retune the system for another fuel.

It is best to try to locate several potential suppliers. By doing so, the district will have the security of knowing there will be back-up in case of an interruption from their primary supplier. This will also generate some competition. Contact the New York State Forest Utilization Program for a list of local suppliers.

The bottom line is that both the district and fuel suppliers need to clearly understand the characteristics of fuel needed for their particular system. Consistent particle size and moisture content is particularly important for institutional/commercial customers, and Salmon River should insist on the quality of the chip. A sample fuel specification is included in the *Biomass and Green Building Resources* binder to give an idea of the types of characteristics to look for in woodchip fuel. Below is a description of the advantages and disadvantages of different types of biomass fuels in order of preference.

Green Hardwood Chips

A consistent green hardwood chip is the easiest fuel for institutional/commercial scale automated biomass heating systems to handle. Rarely will they jam an auger or conveyor. Green chips burn somewhat cooler than most other biomass fuels making it easier to control the combustion. With proper controls, they burn very cleanly with minimal particulate emissions and little ash. They have less dust than other biomass fuels so they are less messy and safer to handle. Ideally moisture content will be between 35% and 45% on a wet basis. Green hardwood chips can come from sawmill residues or timber harvest operations.

Mill Residues vs. Harvest Residues

Woodchips can be produced at sawmills or other primary wood products industrial sites as part of their waste wood disposal process. Mill residues are typically the most desirable source of fuel woodchips. Mills can produce a bark-free chip with few long pieces or branches that can jam augers and fuel conveyors. A mill supplier can easily calculate trucking costs and can negotiate dependable delivery at a consistent price.

Another potential type of wood fuel is whole tree chips which are produced as part of tree harvesting. Whole tree chips tend to be a dirtier fuel than sawmill residues and may contain small branches, bark, twigs and leaves. The longer pieces can jam the relatively small augers of an institutional/commercial scale biomass system and can add to the daily maintenance because they produce more ash.

The bole of a tree is the de-limbed trunk or stem. Chips made from boles are in-between the quality of a sawmill chip and a whole tree chip. Bole-tree chips tend to have fewer twigs and long stringers than whole tree chips. Both bole-chips and whole-tree chips can be potentially good sources for biomass

fuels, although they have a greater likelihood of including oversized chips and they will produce somewhat more ash, compared to mill residues.

Softwood Chips

Green softwood chips will generally have less energy and more water content per truckload, and therefore they will be more expensive to transport than hardwood chips. As long as the combustion and fuel handling equipment is properly calibrated for softwood chips, an automated woodchip heating system can operate satisfactorily with softwood chips. Softwoods tend to have higher moisture contents and can range up to 60% moisture on a wet basis. The best biomass fuel will have less than 50% moisture. One species to avoid altogether is white pine. It has a very high moisture content and therefore relatively low bulk density. The experience in Vermont schools with white pine is that it is a poor biomass fuel for institutional/commercial-scale woodchip systems.

Dry Chips vs. Green Chips

Dry chips (less than 20% moisture on a wet basis) burn considerably hotter than green chips and typically have more dust. The increased operating temperature can deteriorate furnace refractory faster increasing maintenance costs slightly. The dust can make for a somewhat dirtier boiler room which will be a problem for some maintenance staff. Dry chips are also easier to accidentally ignite in the fuel storage bin or fuel handling system. If dry chips are used, the combustion equipment needs to be carefully calibrated to handle these higher temperatures. Dry chips are not generally recommended for institutional/commercial settings.

Bark

Bark has a high energy value, but it also comes with significant maintenance costs. It produces a considerable amount of ash that needs disposal; it can create more smoke than green chips; and it can cause other routine maintenance problems such as frequent jamming of augers from rocks. Bark can be an inexpensive fuel, but the additional maintenance costs make it unattractive for institutional/commercial biomass systems.

Sawdust and Shavings

Sawdust and shavings should ordinarily be ruled out for the institutional/commercial wood heating market. Dry sawdust can be dusty to handle and raises fire safety and explosion issues. Shavings are also dusty and easily ignited and are difficult to handle with typical fuel handling equipment. This fuel type can work fine in an industrial setting, but institutions typically do not have the maintenance staff that can provide the supervision that these fuels need.

BIOMASS FUEL SUPPLIERS

Active providers of woodchip fuel change regularly. For the most up-to-date information on potential providers contact the New York State Forest Utilization Program:

Sloane Crawford
Program Leader
NYS Forest Utilization Program
625 Broadway
Albany, NY 12233-4253
Phone: (518) 402-9415
Fax: (518) 402-9028
sn Crawford@gw.dec.state.ny.us