
Appendix 2C

Cost/Benefit Analysis for Conversion to a Concession

On the following page is a cost/benefit analysis form for use in assessing site-specific feasibility.

Appendix 2C: Cost/Benefit Analysis for Conversion to a Concession

Date _____

National Forest _____

Rec. Site or Complex _____

TOTAL RETURN TO THE Government

(Use fees for FS management or permit fees and value of offset work for concessionaire management)

FS- Operated	Concessionaire- Operated
\$ _____	\$ _____

Government EXPENSES

Labor

	FS- Operated	Concessionaire- Operated
1. District Res./Rec. Off. _____ days @ \$____/day:	\$ _____	\$ _____
2. Rec. For./Rec. Tech. _____ days @ \$____/day:	_____	_____
3. Seasonals _____ days @ \$____/day:	_____	_____
4. LE officer _____ days @ \$____/day:	_____	_____
5. Other _____ days @ \$____/day:	_____	_____
6. Overtime _____ hours @ \$____/day:	_____	_____
7. Sunday differential _____ days @ \$____/day:	_____	_____
8. Uniforms _____ days @ \$____/day:	_____	_____

Utilities

9. Garbage service _____ weeks or months @ \$____	_____	_____
10. Vault toilet / septic tank pump #____ @ \$____	_____	_____
11. Water testing _____ tests @ _____ each	_____	_____
12. Electricity \$ ____ /mo. for _____ months:	_____	_____
13. Other _____	_____	_____

Equipment

14. Equip. use _____ miles @ \$____ / mile:	_____	_____
15. For _____ months @ \$ ____ / month:	_____	_____
16. Vehicle repairs: _____	_____	_____
17. Volunteer host expenses: _____	_____	_____

Supplies

18. Cleaning supplies	_____	_____
19. Toilet paper, paper towels	_____	_____
20. Maintenance materials (e.g., paint, sandpaper, signs)	_____	_____
21. Grounds maintenance materials (e.g., gas, mtce.)	_____	_____
22. Other _____	_____	_____
23. Other _____	_____	_____
24. Overhead	_____	_____

TOTAL Government EXPENSES (sum of Items 1-23)

\$ _____	\$ _____
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NET Government RETURN (subtract Total Government Expenses from Total Return to the Government)

\$ _____	\$ _____
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