
Appendix 2C

Cost/Benefit Analysis for Conversion to a Concession

On the following page is a cost/benefit analysis form for use in assessing site-specific feasibility.

Appendix 2C: Cost/Benefit Analysis for Conversion to a Concession

Date _____

National Forest _____

Rec. Site or Complex _____

TOTAL RETURN TO THE Government

FS-
Operated

Concessionaire-
Operated

(Use fees for FS management or permit fees and value of offset work for concessionaire management)

\$ _____

\$ _____

Government EXPENSES

FS-
Operated

Concessionaire-
Operated

Labor

1. District Res./Rec. Off. _____ days @ \$____/day:
2. Rec. For./Rec. Tech. _____ days @ \$____/day:
3. Seasonals _____ days @ \$____/day:
4. LE officer _____ days @ \$____/day:
5. Other _____ days @ \$____/day:
6. Overtime _____ hours @ \$____/day:
7. Sunday differential _____ days @ \$____/day:
8. Uniforms _____ days @ \$____/day:

\$ _____

\$ _____

Utilities

9. Garbage service _____ weeks or months @ \$____
10. Vault toilet / septic tank pump #____ @ \$____
11. Water testing _____ tests @ _____ each
12. Electricity \$____/mo. for _____ months:
13. Other _____

Equipment

14. Equip. use _____ miles @ \$____/mile:
15. For _____ months @ \$____/month:
16. Vehicle repairs: _____
17. Volunteer host expenses: _____

Supplies

18. Cleaning supplies
19. Toilet paper, paper towels
20. Maintenance materials (e.g., paint, sandpaper, signs)
21. Grounds maintenance materials (e.g., gas, mtce.)
22. Other _____
23. Other _____
24. Overhead

TOTAL Government EXPENSES (sum of Items 1-23)

\$ _____

\$ _____

NET Government RETURN (subtract Total Government Expenses from Total Return to the Government)

\$ _____

\$ _____